



NET KURUMSAL GAYRİMENKUL DEĞERLEME VE DANIŞMANLIK A.Ş.

Real Estate Appraisal Report



Private 2023 - 1248

December, 2023



| | |
|---------------------------------------|---|
| Claimant | Akfen Gayrimenkul Yatırım Ortaklığı A.Ş. |
| Issued By | Net Kurumsal Gayrimenkul Değerleme ve Danışmanlık A.Ş. |
| Report Date | Report Date: 08.01.2024 (Date of Appraisal: 31.12.2023) |
| Report No | Private 2023-1248 |
| Subject of Report | Determination of Fair Market Value of Real Estate |
| Subject and Scope of Appraisal | Determination of the fair market value of the "Right of Construction" of the "CARCASS HOTEL AND ITS LAND" registered in Kayseri Province, Kocasinan District, Pervane Neighborhood, Block 2420, Parcel 9, in Turkish Lira as of 31.12.2023. |

➤ This report consists of sixty (60) pages and is a whole with its annexes.

➤ This report has been prepared within the scope of the provisions of the Capital Markets Board's "Communiqué No. III-62.3 on Real Estate Appraisal Institutions that will Operate in the Capital Markets" and the "Minimum Issues Required to be Included in Appraisal Reports" in the annex of this communiqué.

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EXECUTIVE SUMMARY

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|---|---|
| <u>Claimant</u> | Akfen Gayrimenkul Yatırım Ortaklığı A.Ş. |
| <u>Report No and Date</u> | Private 2023-1248 / 08.01.2024 (Date of Appraisal: 31.12.2023) |
| <u>Subject and Scope of Appraisal</u> | This report has been prepared, upon the request of the customer, within the framework of the principles specified in the relevant communiqué, to be used within the scope of the CMB legislation, for the determination of the current fair market value in line with the market conditions and economic indicators on the appraisal date of the real estate in the specified record. |
| <u>Open Address of Real Estate</u> | Pervane Mahallesi, Kocasinan Bulvarı No:161/1,2 Kocasinan / KAYSERİ |
| <u>Land Registry Details</u> | Kayseri Province, Kocasinan District, Pervane Neighborhood, Block 2420, Parcel 9 |
| <u>Actual Use (Current Status)</u> | The said real estate is in active use as a hotel. |
| <u>Zoning Status</u> | The parcel in question remains in the Tourism Facility Area, according to the 1/1.000 scale elementary development plan, and has construction conditions as E:0.90. |
| <u>Restriction Status (Negative decision such as demolition, etc., reports, minutes, lawsuits or situations that prevent disposition)</u> | There are no records that may constitute a restriction in the land registration of the real estate. |
| <u>Fair Market Value</u> | 356.030.000,00 TL (Three hundred and fifty-six million thirty thousand Turkish Lira) |
| <u>20% VAT Included Fair Market Value</u> | 427.236.000,00 TL |
| <u>Explanation</u> | There was no situation that would adversely affect the appraisal process. |
| <u>Prepared By</u> | Burak BARIŞ – CMB License No: 406713 Raci Gökcehan SONER – CMB License No: 404622 |
| <u>Responsible Appraiser</u> | Erdeniz BALIKÇIOĞLU – CMB License No: 401418 |

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1. REPORT DETAILS

1.1 Appraisal Date, Date of Report and Report No

The appraisal of the aforementioned transaction started as of the contract date and completed on 31.12.2023 and it has been completed as a final report with the report no. Private 2023-1248 on 08.01.2024.

1.2 Purpose of Appraisal

This report is a Real Estate Appraisal Report, prepared upon the request of Akfen Gayrimenkul Yatırım Ortaklığı A.Ş., for the determination of the fair market value of the "Right of Construction" of the Carcass Hotel and Its Land registered in Kayseri Province, Kocasinan District, Pervane Neighborhood, Block 2420, Parcel 9, in Turkish Lira. The purpose of the appraisal, as stated in the contract signed between the parties, is the preparation of the appraisal report containing the fair market value of the real estate, details of which are given.

1.3 Scope of the Report (Whether it is within the Scope of CMB Legislation)

This report has been prepared within the framework of the provisions of the Capital Markets Board's "Communiqué No. III-62.3 on Real Estate Appraisal Companies That will Operate in the Capital Markets" and the "Minimum Issues Required to be Available in Appraisal Reports" in the annex of this communiqué, and within the scope of the second paragraph of Article 1 of the Communiqué "*Real estate appraisal activities in the capital market refer to the independent and impartial appraisal of the probable value of the real estates of joint partnerships, issuers and capital market institutions which are subject to the transactions within the scope of capital market legislation, their real estate projects or rights and benefits related to real estates within the framework of the Board regulations and the appraisal standards accepted by the Board.*".

1.4 Date and Number of Reference Contract

It was signed on 25.01.2023 between Akfen Gayrimenkul Yatırım Ortaklığı A.Ş. and Net Kurumsal Gayrimenkul Değerleme ve Danışmanlık A.Ş.

1.5 Those who Prepared the Report and the Responsible Appraiser

This report has been prepared by Real Estate Appraiser Burak BARIŞ, checked by Real Estate Appraiser Raci Gökcehan SONER and approved by Responsible Appraiser Erdeniz BALIKÇIOĞLU.

1.6 Information on the Last Three Appraisals Performed by Our Company in the Past for the Real Estate Subject to the Appraisal

For the real estate subject to valuation, our company;

- * Prepared a report with the report number Private 2021-1799 with a valuation of **117.900.000,00 TL - 8.030.000 Euro** on 31.12.2021.
- * Prepared a report with the report number Private 2022-611 with a valuation of **173.960.000,00 TL - 10.015.000 Euro** on 30.06.2022.
- * Prepared a report with the report number Private 2022-1202 with a valuation of **183.400.000,00 TL - 9.200.000 Euro** on 30.12.2022.
- * Prepared a report with the report number Private 2023-553 with a valuation of **304.630.000,00 TL - 10.820.000 Euro** on 27.06.2023.

2. IDENTIFICATION DETAILS OF THE APPRAISAL COMPANY (ORGANIZATION) AND THE CLAIMANT (CUSTOMER)

2.1 Details and Address of the Appraisal Company

Our company NET Kurumsal Gayrimenkul Değerleme ve Danışmanlık A.Ş., which was established on 08.08.2008 in Ankara to provide real estate appraisal and consultancy services and has its headquarters at Emniyet Mahallesi Sınır Sokak No: 17/1 Yenimahalle/Ankara, was included in the “Board List” in November 2009 in accordance with the Communiqué Serial: VIII, No: 35 of the Capital Markets Board. Our company has also been authorized by the Banking Regulation and Supervision Agency, with the decision dated 11.08.2011 and numbered 20855, to provide “appraisal services for real estates, real estate projects and rights and benefits related to real estates” to the banks.

| | | |
|-----------------------|---|--|
| <u>Capital</u> | : | 14.000.000 TL |
| <u>Trade Registry</u> | : | 256696 |
| <u>Telephone</u> | : | 0 312 467 00 61 Pbx |
| <u>E-Mail / Web</u> | : | info@netgd.com.tr__www.netgd.com.tr |
| <u>Address</u> | : | Emniyet Mahallesi Sınır Sokak No:17/1 Yenimahalle/Ankara |

2.2 Details and Address of the Claimant (Customer)

| | | |
|------------------------|---|---|
| <u>Company Title</u> | : | Akfen Gayrimenkul Yatırım Ortaklığı A.Ş. |
| <u>Company Address</u> | : | Büyükdere Cad. No:201 C Blok Kat:8 Levent-Istanbul |
| <u>Company Purpose</u> | : | To engage in the purposes and subjects written in the regulations of the Capital Markets Board regarding Real Estate Investment Trusts. |
| <u>Capital</u> | : | 3.900.000.000, TL* |
| <u>Telephone</u> | : | 0 212 371 87 00 |
| <u>E-Mail</u> | : | www.akfengyo.com.tr |

(*)The Company's application to increase its issued capital from 1.300.000.000 TL to 3.900.000.000 TL within the registered capital ceiling of 6.500.000.000 TL, with an increase of 2.600.000.000 TL, all in cash and 200%, was approved by the Capital Markets Board at its meeting dated 07.12.2023 and numbered 76/1684. As of 04.01.2024, the issuance of the shares with a nominal value of 2.600.000.000.000 TL, which were increased in cash, was completed within the framework of the conditions specified in the prospectus, and the new issued capital increased to 3.900.000.000.000 TL as their prices were fully paid in cash.

2.3 Scope of Customer Requests and Limitations, If Any

This report has been prepared upon the request of Akfen Gayrimenkul Yatırım Ortaklığı A.Ş. to determine the fair market value of the “Right of Construction” of the Carcass Hotel and Its Land registered in Kayseri Province, Kocasinan District, Pervane Neighborhood, Block 2420, Parcel 9, in Turkish Lira. No limitations have been imposed by the customer.

2.4 Scope of Work

The scope of the work is the preparation of the appraisal report and delivery of it to the customer with a wet signature, based on the title deed information requested by the customer, within the scope of the CMB legislation and within the framework of minimum issues.

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3. DETAILS ON THE LEGAL STATUS OF THE REAL ESTATE

3.1 Details about the Place, Location, Definition and Environmental Organization of the Real Estate

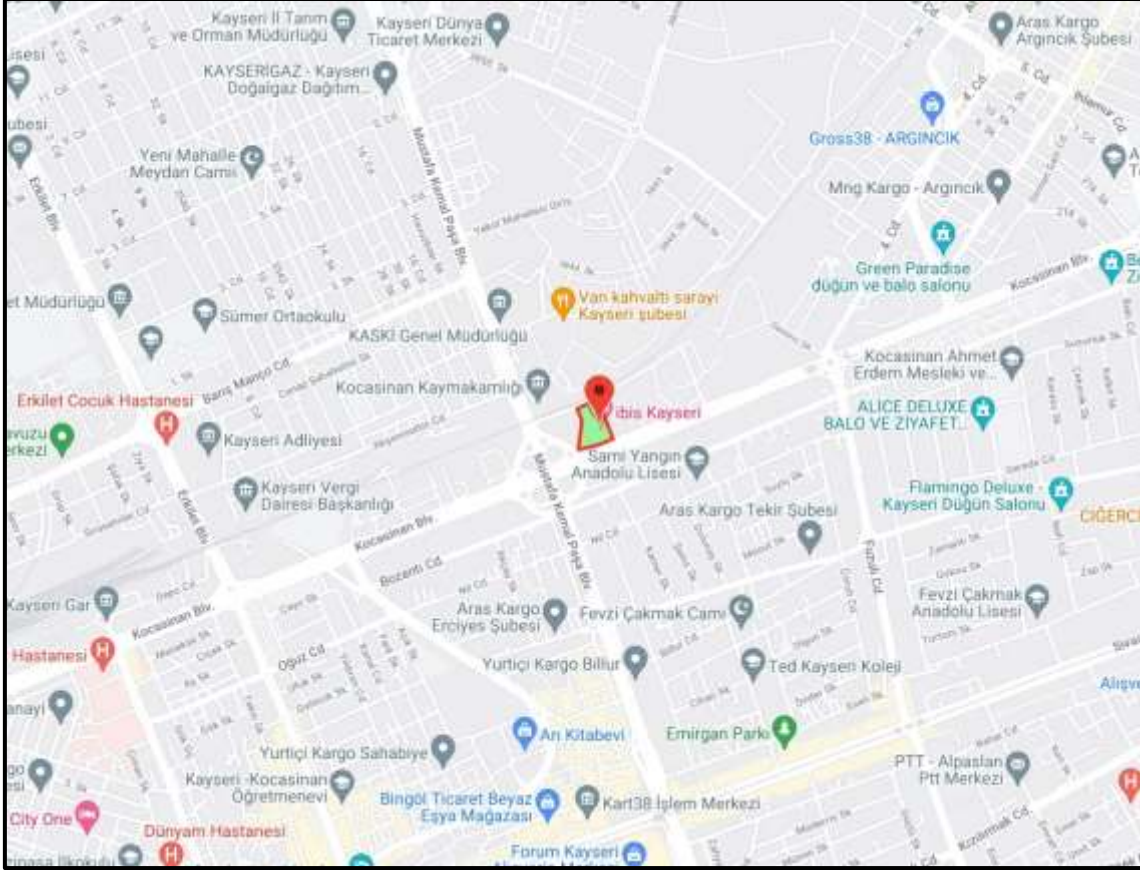
The real estate subject to the report is located in Kayseri Province, Kocasinan District, Pervane Neighborhood. The real estate is located as facing to Kocasinan Boulevard, the main arterial road of the region. It is located on the left arm after crossing the Mustafa Kemalpaşa road junction while going in the Northeast direction on Kocasinan Boulevard to access the real estate. Access to the real estate is easily provided by public transportation vehicles and private vehicles passing through Kocasinan Boulevard, which is the main arterial road of the region. The immediate surroundings of the real estate have developed as a residential building area. The real estate is located approximately 3.50 km from Kayseri Airport and can be easily accessed via Mustafa Kemalpaşa Street.



Coordinates: Latitude: 38.781923 - Longitude: 35.350167



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3.2 Land Registries of the Real Estate

Land Registry Details of the Main Real Estate

| | |
|------------------------------------|-------------------------------------|
| PROVINCE – DISTRICT | : KAYSERİ - KOCASINAN |
| NEIGHBORHOOD – VILLAGE - LOCATION | : PERVANE NEIGHBORHOOD |
| VOLUME - PAGE NO | : 56/5913 |
| BLOCK - PARCEL | : 2420 BLOCK 9 PARCEL |
| AREA | : 11.035,40 m ² |
| QUALIFICATION OF MAIN REAL ESTATE | : CARCASS HOTEL AND ITS LAND |
| REAL ESTATE ID | : 19050848 |
| OWNER - SHARE | : Kayseri Chamber of Industry (1/1) |
| REASON OF ACQUISITION DATE-JOURNAL | : Subdivision (02.08.2007 - 16329) |

Land Registry Details of Right of Construction

| | |
|------------------------------------|---|
| PROVINCE – DISTRICT | : KAYSERİ - KOCASINAN |
| NEIGHBORHOOD – VILLAGE - LOCATION | : PERVANE NEIGHBORHOOD |
| VOLUME - PAGE NO | : 56/5919 |
| BLOCK - PARCEL | : 2420 BLOCK 9 PARCEL |
| AREA | : 11.035,40 m ² |
| QUALIFICATION OF MAIN REAL ESTATE | : "Right of Construction" on block 2420 parcel 9 on page 5913 of volume 56 for 49 years |
| REAL ESTATE ID | : 32157163 |
| OWNER - SHARE | : Akfen Gayrimenkul Yatırım Ortaklığı Anonim Şirketi (1/1) |
| REASON OF ACQUISITION DATE-JOURNAL | : Establishment of Permanent and Independent Right of Construction (17.08.2007-176459) |

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3.3 Information on Any Encumbrances or Limitations Regarding the Transfer of Real Estate

According to the Title Deed Registration document obtained from the General Directorate of Land Registry and Cadastre on the TKGM Portal, the encumbrances on the land registry of right of construction are as follows;

Annotations: There is a lease contract in return for 20,000,740.6 TL. (THERE IS A RENT ANNOTATION FOR A PERIOD OF 12 YEARS BASED ON THE CONTRACT NO 11039 DATED 24/09/2008 OF THE 6TH NOTARY PUBLIC OF ISTANBUL.) (26.09.2008 – 25040)

Annotations: By adding 13 years to the 12-year-term lease annotation dated 26/09/2008 with a daily journal of 25040, the lease annotation period has been increased to 25 years. The Lease Annotation Renewed. (Duration: 13 Years, Price: 23.111.332,6 TL.) (10.10.2008 – 25726)

Mortgage: A first-degree mortgage amounting to 173.052.185,00 Euro was established in favor of Credit Bank Europe N.V. (28.01.2015 - 3407)

An independent and permanent right of construction has been established for 49 years in favor of Akfen Gayrimenkul Yatırım Ortaklığı A.Ş. on block 2420 and parcel 9. With the amendment agreement, the expiry date of the right of construction has been determined as 20.08.2057. Unless otherwise stated in the contract, there is no restriction on the transfer of the aforesaid right of construction.

3.4 Information regarding the purchase and sale transactions that took place in the last three years, if any, and the changes in the legal status of the real estate (changes in the zoning plan, expropriation transactions, etc.)

It has not been subject to purchase and sale in the last three years. There is no change in its zoning and legal status.

3.5 Information on the Zoning Status of the Real Estate and the Region in Which it is Located

According to the verbal information obtained from the Kocasinan Municipality, the subject real estate remains in the Tourism Facility Area, according to the 1/1.000 scale Implementary Zoning Plan of the said real estate, and has construction conditions of E:0,90 Hmaks: with a setback distance of 30 m from the road and 5 m from the side.

3.6 Explanations Regarding the Suspension Decision, Demolition Decision, Risky Building Detection, etc. Taken for the Real Estate

As a result of the document examinations and verbal inquiries made at the Kocasinan Municipality zoning service for the real estate in question, it was observed that there were no negative decisions, etc.

3.7 Information on Contracts Concluded for the Real Estate (Preliminary Contract for Real Estate Sale, Construction Contract in Return for Flat or Revenue Sharing Contracts, etc.)

The aforesaid right of construction is registered in favor of Akfen Gayrimenkul Yatırım Ortaklığı A.Ş. It has a 49-year right of construction from 20.08.2008 to 20.08.2057. In the official contract regarding the easement, it is seen that the independent and permanent right of construction has a duration of 49 years, that the right of easement can be transferred to third parties, that, at the end of the period, the building subject to the easement will pass to the owner of the real estate free of charge, that there will be no easement cost for the first 5 years, and for the following years it is as the prices specified in the contract.

Below are the provisions regarding the right of construction in the relevant articles of the Civil Code.

Right of construction

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Article 726- *The ownership of buildings that are built to remain permanently under or on top of a land belonging to someone else, based on a right of construction, shall belong to the owner of the right of easement. Establishment of condominium or construction servitude on the independent sections of a building that are suitable for use on their own is subject to the Property Ownership Law. A separate right of construction cannot be established on independent sections.*

Article 826- *A real estate owner may establish an easement right in favor of a third party that gives the authority to construct a building above or below his land or to preserve an existing building. Unless otherwise agreed, this right is transferable and passes to heirs. If the right of construction is independent and permanent, it can be registered as an immovable in the land registry upon the request of the owner of the right of construction. The right of construction established for at least thirty years is of a permanent nature.*

Article 827- *The contractual records regarding the location, shape, quality, dimensions of the building, the purpose of designation and the use of the area without a building, which are included in the official deed regarding the content and scope of the right of construction, are binding for everyone.*

Article 828- *When the right of construction expires, the buildings remain with the land owner and become an integral part of the land. If the independent and permanent right of construction is registered as immovable in the land registry, this page is closed when the right of construction expires. The pledge rights, all other rights, restrictions and obligations on the right of construction registered as immovable also expire with the closing of the page. The provisions regarding the price are reserved.*

Article 829- *Unless otherwise agreed, the owner of the immovable does not pay any price to the owner of the right of construction for the remaining buildings. If an appropriate amount is decided to be paid, its amount and method of calculation are determined. The price agreed to be paid constitutes the assurance of the unpaid receivables of the creditors whose right of construction has been pledged for them, and is not paid to the owner of the construction without their consent. If the agreed price is not paid or secured, the owner of the right of construction or the creditor to whom this right has been pledged may request the registration of a mortgage of the same degree and order, instead of the abandoned right of construction, with the assurance that he will receive the price. This mortgage is registered within three months, starting from the expiration of the superficies.*

Item 830- *The amount of the price agreed to be paid to the owner of the right of construction for the buildings left to the immovable owner, the way it was calculated, and the agreements regarding the removal of this price debt and the restoration of the land to its original state are subject to the official form required for the establishment of the right of construction and an annotation can be given to the land registry.*

3.8 Information on Building Licenses, Modification Licenses, and Building Occupation Permits for Real Estates and Real Estate Projects, and Information on Whether All Permissions Required to be Obtained in accordance with the Legislation have been Obtained and Whether the Documents Legally Required are Fully and Correctly Available

It has been observed that the permits required to be obtained in accordance with the legislation for the real estate subject to the report have been obtained and that the legally required documents are fully and correctly available.

Architectural Project: Approved on 11.02.2008

Building License: It was given for the construction area of 11.064 m² on 06.03.2008 with number 1/28.

Occupancy Permit: It was given for the construction area of 11.064 m² on 27.03.2009 with number 1/37.

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Tourism Operation Certificate: 22.07.2008 – 11514

Novotel Kayseri (4 Star hotel): 91 Rooms+2 Physically Handicapped Rooms+3 Suits-192 Beds, 2nd Class restaurant for 100 people, multi-purpose hall for 95 people, multi-purpose hall for 55 people, cafeteria-snack bar for 45 people, meeting room for 18 people, study office, reading area, American bar, gymnasium, volleyball court, mini golf, sales unit, parking lot for 44 cars.

Ibis Hotel Kayseri (3 star hotel): 156 Rooms+2 Physically Handicapped Rooms-320 Beds, 2nd Class restaurant for 100 people, American bar, parking lot for 74 cars.

3.9 Information About the Building Inspection Institution (Trade Name, Address, etc.) Performing Inspections in accordance with the Law No. 4708 on Building Inspection dated 29/6/2001, in relation to the Projects Appraised, and the Inspections it Carried Out Regarding the Appraised Real Estate

The real estate subject to the appraisal is not subject to building inspection in accordance with Article 11 of the “Law No. 4708 on Building Inspection” dated 29.06.2001. The province of Kayseri has entered into the scope of the Building Inspection Law as of 01.01.0211.

3.10 If appraisal is performed on the basis of a specific project, detailed information about the project and an explanation that the plans and the value in question are entirely related to the current project and that the value to be found may be different if a different project is implemented

There is a building, the kind of which has been changed, used as a hotel on the parcel in question. The appraisal has been made regarding the current project and legal documents prepared and approved for this real estate. A different project appraisal has not been made.

3.11 Information on the Energy Efficiency Certificate of the Real Estate, If Any

There is an energy identification certificate with the number S34E2D66E85E9 dated 08.02.2017 belonging to the real estate in question.

4. PHYSICAL PROPERTIES OF THE REAL ESTATE

4.1 Analysis of the Area Where the Real Estate is Located and the Data Used

Kayseri is a province of Türkiye. It is the 14th most populous city in Türkiye in terms of total population and the 8th [better source needed] largest province in Türkiye in terms of area. It is the major trade and industrial center of Central Anatolia.

It is a province on the skirts of Erciyes Mountain in the Middle Kızılırmak Section. It is surrounded by Yozgat in the north and northwest, Sivas in the north and northeast, Kahramanmaraş in the east, Adana in the south, Niğde in the southwest and Nevşehir in the west. Kayseri (former Mazaka, Armenian: Մաժաք Mažak), one of the oldest cities in the world, is located in the region that in classical times was called Cappadocia. Located south of Kızılırmak, this region extends from Salt Lake to the Euphrates River. Silk Road passes through here. The region has been hosted many civilizations. Kayseri is located in the Middle Kızılırmak section, where the southern part of Central Anatolia and the Taurus Mountains converge. It is located between 37 degrees 45 minutes and 38 degrees 18 minutes north latitude and 34 degrees 56 minutes and 36 degrees 58 minutes east longitudes. It is surrounded by Sivas in the east and northeast, Yozgat in the north, Nevşehir in the west, Niğde in the southwest, Adana and Kahramanmaraş in the south. The Haydarpaşa - Kars railway, built in 1929, passes through the administrative borders.



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Kayseri is among the 2nd degree developed provinces. Industrial sites and large organized industrial zones can be considered as the infrastructure of the industrial sector. Nearly 3500 workplaces were built in Kayseri within the scope of CSR. There are 8 CSRs operating in the province. There are 3 organized industrial zones in Kayseri. 1st Organized Industrial Zone, Mimarşinan Organized Industrial Zone and İncesu Organized Industrial Zone started operations in 2005. Within the framework of industrial infrastructure, Kayseri Free Zone also has an important place. Kayseri Free Zone has the largest free zone area in Türkiye.

About Kocasinan District: Kocasinan district does not have an independent historical structure. It is in the historical structure of Kayseri province, as it was born within the body of the city of Kayseri. For this reason, the historical structure of the district should be considered within the historical structure of the city center. The city of Kayseri is in the region called Cappadocia in classical times, and the Hittite City Principalities dominated between 2000-1750 BC. Later (1200-700 BC) Young Hittite Period comes. Median and Persian domination begins in 600-500 BC. Later, Alexander and Diadoxes dominate the region. After the death of Alexander, the Anatolian lands are shared among the Diadoxes. After Kayseri became the center of the Independent Kingdom of Cappadocia, this Kingdom became ruled by Rome. After the division of the Roman Empire into two in 395, the region within the borders of the Eastern Roman Empire has preserved its importance until today. With around 390 industrial establishments operating in the region, approximately 30 thousand people are employed. There is also Gazi University Kocasinan campus within the boundaries of the district. Kocasinan district is located in the central Kızılırmak section of the Central Anatolian region. It is located at 33 degrees 30 minutes longitude and 38 degrees 45 minutes North latitude. The area of the district municipality borders is 9025 hectares. There are many plains at the height of the mountains within the borders of Kocasinan. The district center was established on a plain with an altitude of 1055. There are 116 neighborhoods affiliated to the District Municipality. In terms of the social situation of Kocasinan District, there is not much difference between the social situation and life in the city center and the social situation and life in the regions close to the city center. In the Neighborhoods, which are outside the Local Zoning Plan, beet farming is mainly carried out in the areas where irrigated agriculture is carried out. Since artificial insemination studies in animal husbandry could not be carried out properly, cows called domestic breeds are still seen, and modern chicken farms have been established in neighborhoods outside the district center.

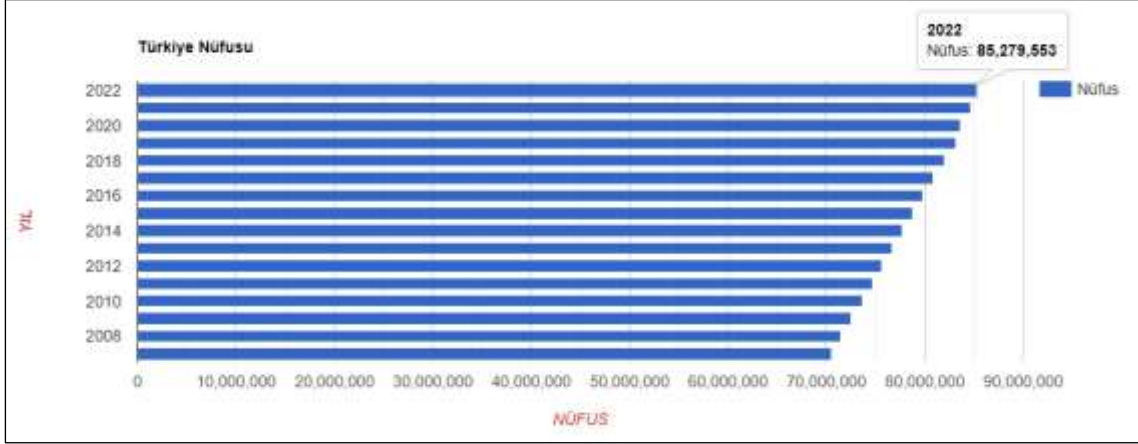


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4.2 Analysis of Current Economic Conditions, Real Estate Market, Current Trends and Reference Data and Their Effects on the Value of Real Estate

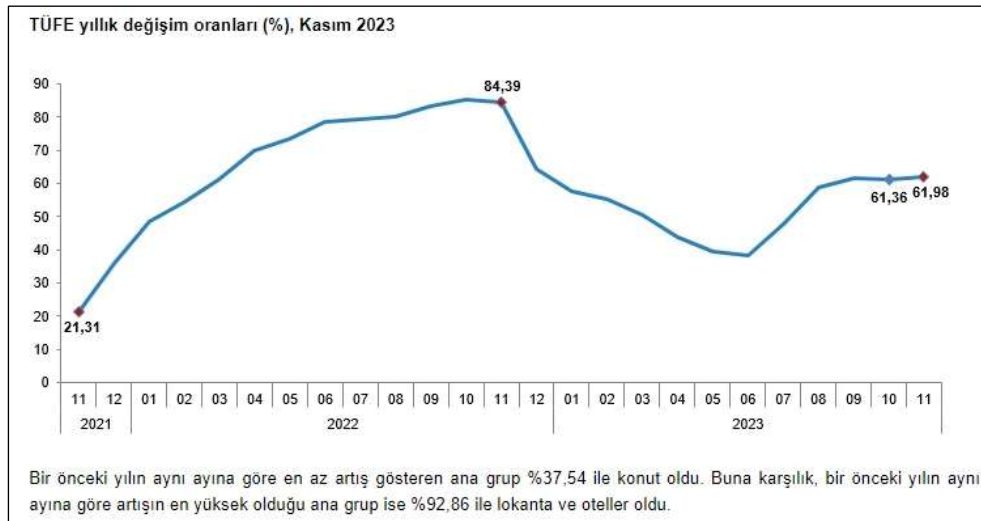
Some Economic Data and Statistics

Δ Population;



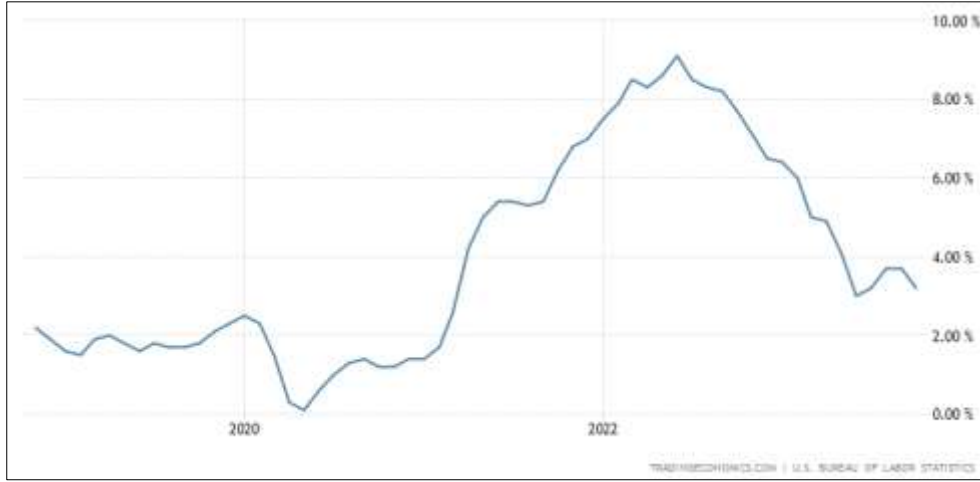
As of 31 December 2022, the population residing in Türkiye increased by 599 thousand 280 people compared to the previous year and reached 85 million 279 thousand 553 people. While the male population was 42 million 704 thousand 112 persons, the female population was 42 million 575 thousand 441 persons. In other words, 50,1% of the total population is men and 49,9% is women.

Δ CPI/Inflation Indexes;



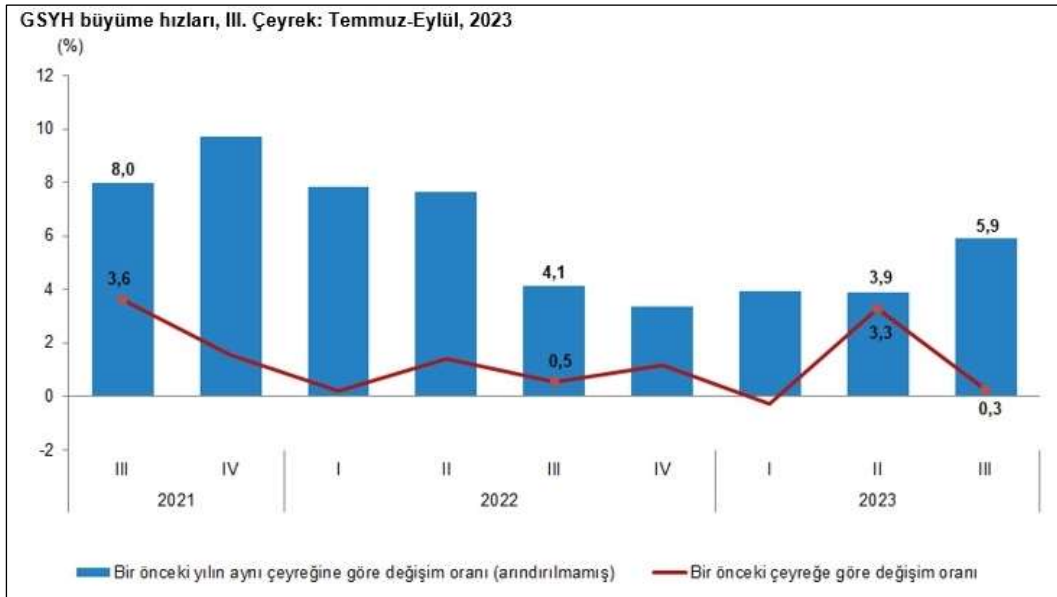
In November 2023, the CPI (2003=100) increased by 3,28% compared to the previous month, by 60,09% compared to December of the previous year, by 61,98% compared to the same month of the previous year and by 53,40% on the averages of twelve months. The main group with the lowest year-on-year increase was housing with 37,54%. On the other hand, the main group with the highest increase compared to the same month of the previous year was restaurants and hotels with 92,86%. By main expenditure groups, the main group with the lowest increase in November 2023 compared to the previous month was clothing and footwear with -0,31%. On the other hand, the main group with the highest month-on-month increase in November 2023 was housing with 11,17%. The change in CPI excluding unprocessed food, energy, alcoholic beverages and tobacco and gold was realized as 2,53% in November 2023 compared to the previous month, 64,09% compared to December of the previous

year, 67,27% compared to the same month of the previous year and 57,56% compared to the twelve-month averages. (TÜİK)



The U.S. consumer price index graph and rates for the last 5 years are as above. As of 2020, the annual inflation rate was 2,3% on an annual basis until April, while it decreased significantly with April, and this rate fell below 0,5%. The inflation rate, which was 1,7% in January 2021, has increased continuously since this month and reached 9,1%. As of July 2022, it entered a downward trend again and has reached 3,6% as of today.

Δ GDP/Growth Indices;

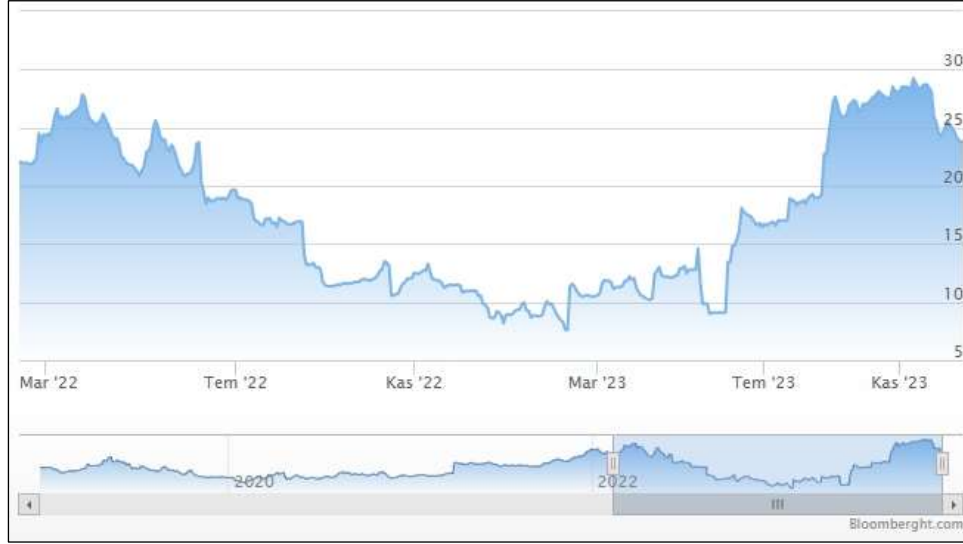


GDP increased by 5,9% compared to the same quarter of the previous year, as the first forecast for the third quarter of 2023, as a chained volume index. Gross Domestic Product estimate by production method increased by 79,8% in the third quarter of 2023 compared to the same quarter of the previous year at current prices and reached 7 trillion 681 billion 432 million TL. The third quarter value of GDP was realized as 295 billion 815 million in USD terms at current prices. In the third quarter of 2023, final consumption expenditures of resident households increased by 11,2% in chained volume index terms compared to the same quarter of the previous year. Government final consumption expenditures and gross fixed capital formation increased by 5,3% and 14,7%, respectively. In the third quarter of 2023, imports of goods and services increased by 14,5% and exports of goods and services increased by 1,1% as a chained volume index compared to the same quarter of the previous year. Labor payments

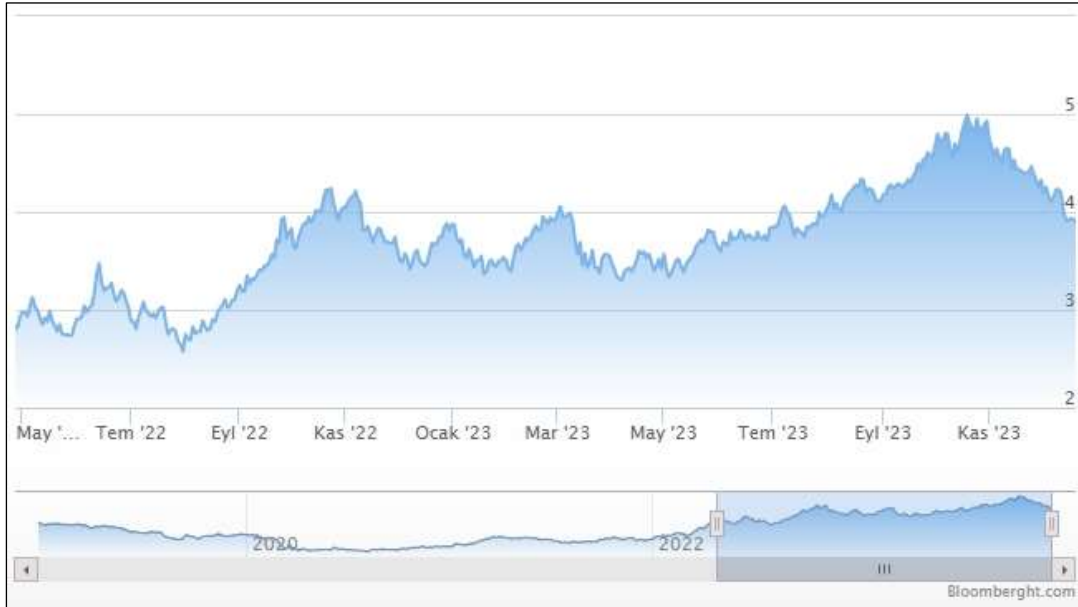
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increased by 117,2% in the third quarter of 2023 compared to the same quarter of the previous year. Net operating surplus/mixed income increased by 50,7%. While the share of labor payments in Gross Value Added at current prices was 26,1% in the third quarter of last year, this ratio became 32,2% in 2023. The share of net operating surplus/mixed income decreased from 55,0% to 47,0%. (TUİK)

Δ TR and USD and EURO 10-Year Government Bonds Exchange;

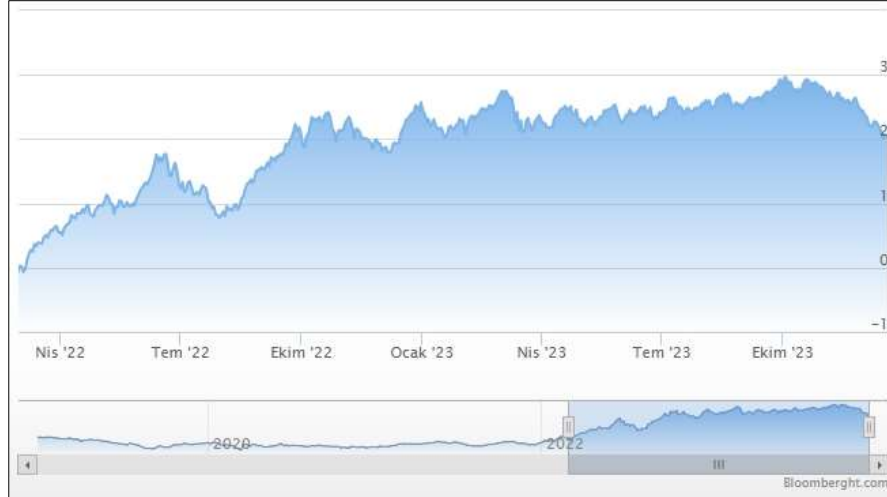


While the bond rates, which were TR 10-year GDDS, were around 10% on average in the last 10 years, they started to increase in the 3rd quarter of 2021 and reached 27% as of the 1st quarter of 2022. After this period, they entered a downward trend, started an upward trend again as of January 2023 and reached 23,70% as of the date of the report. (Graph: Bloomberght.com)



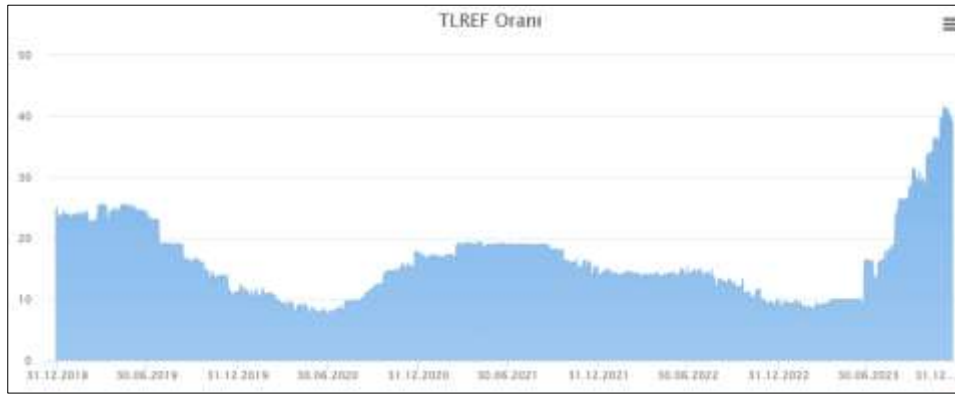
While the bond rates, which are USD 10-year GDDS, were around 2% in the last 10 years, they dropped seriously with the last quarter of 2019 and decreased to 1,5% and below, and decreased to 0,6% as of August 2020. After this period, they have progressed with an increase and are 3,90% as of the report date. (Graph: Bloomberght.com)

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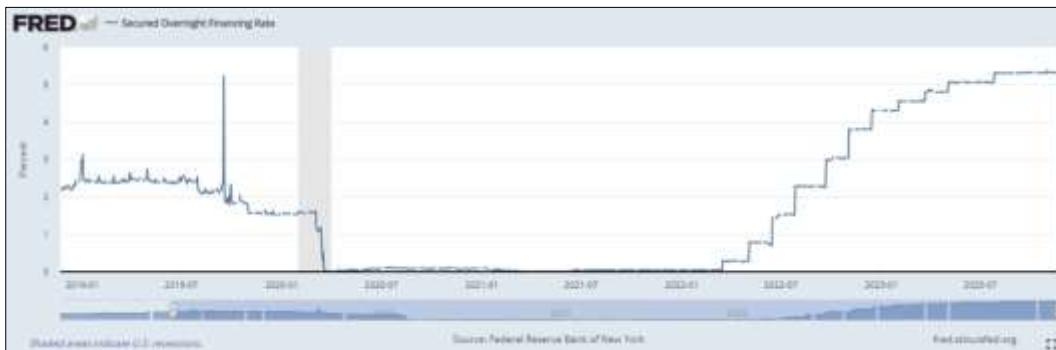


In May 2019, the Euro 10-year German Bund fell below 0 and continued in a positive direction in 2021 and 2022. The increase has been fluctuating in recent periods and has averaged 1,98% as of the report date. (Graph: Bloomberght.com)

Reference Interest Rate Change:



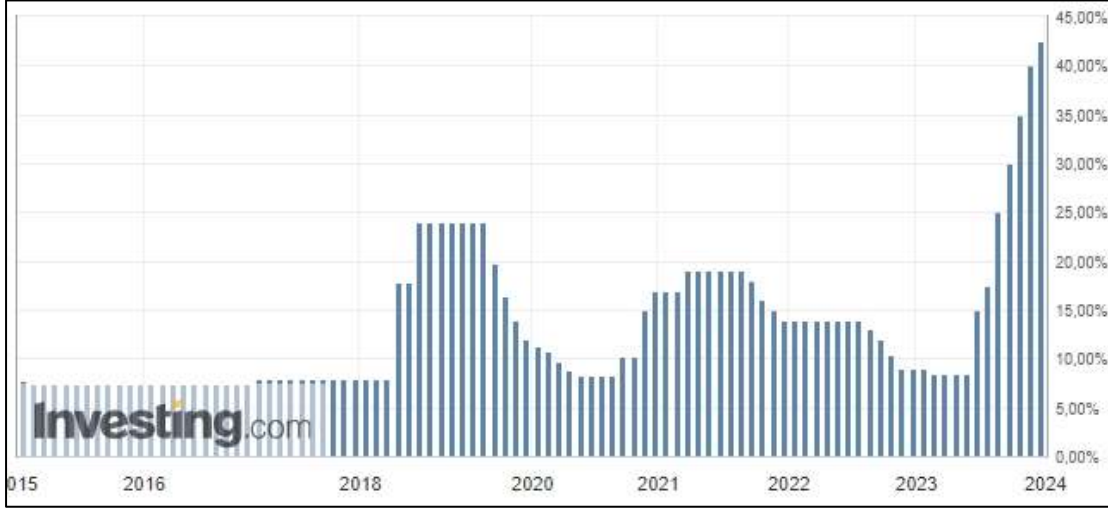
The chart above, prepared with the Turkish Lira Reference Interest Rates application published by Istanbul Stock Exchange, shows the TR reference interest rates over the years. As seen in 2023, while the TR annual reference interest rate was 10% in the first half of 2023, it is around 39% as of the report date.



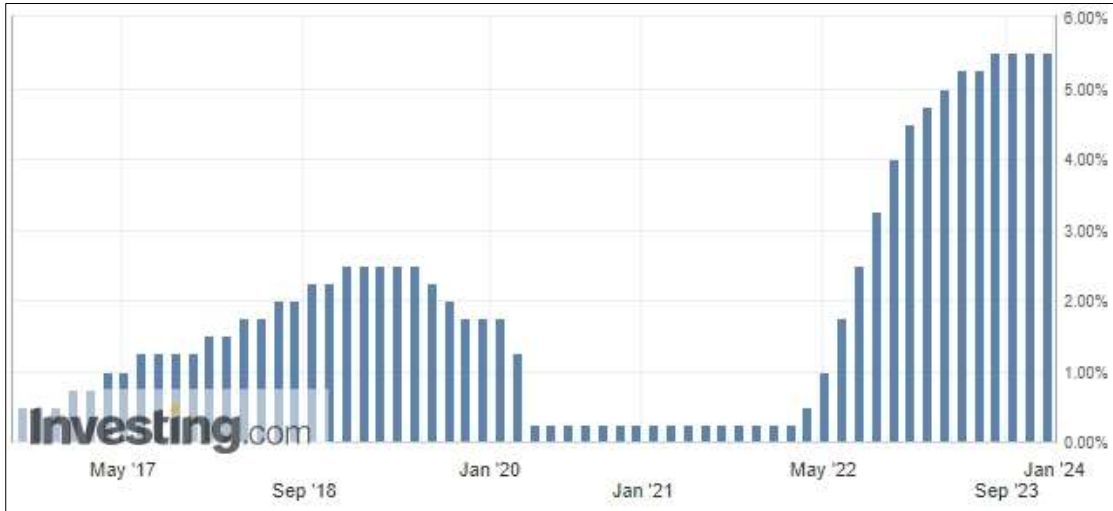
The chart above, prepared with the USD Reference Interest Rates application published by the ICE, shows the USD reference interest rates over the years. USD 12-month reference interest rate is at the level of 0,5% as of 30.06.2021. As seen, the USD reference interest rate started to increase as of April and reached 5,31% on the report date in 2022.

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Δ CBRT and FED Interest Rate Change;



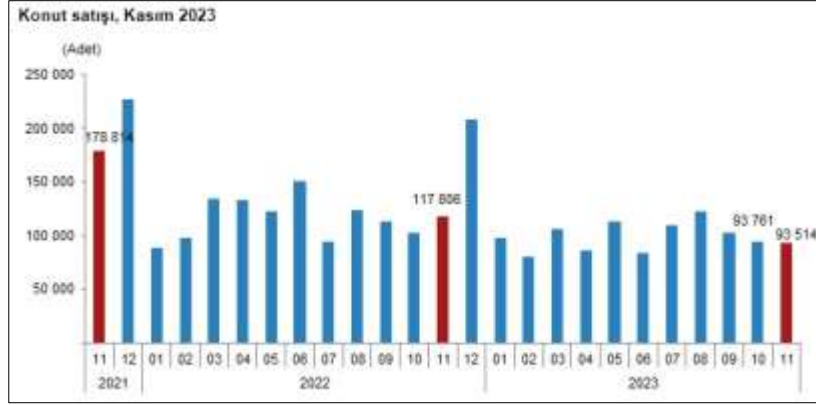
While the interest rate announced by the Central Bank of the Republic of Türkiye varied between 5,0% and 7,5% on average between 2010 and 2018, it rose above 20,00% as of May 2018 and remained at this level until June 2019. As of July 2019, it declined to 8,50% with a downward trend. Since then, it reached 19,00% until August 2021 with an upward trend. As of September 2021, it started to decline and reached 8,50% until June. With the changes in economic policies since June, it reached 42,50%.



According to the latest data announced by the US Federal Reserve, the interest rate is 5,00%. While it reached up to 2,50% as of 2017-2019, the interest rate gradually decreased and came below 0,50% as of 2022. It started to increase again as of March and is at 5,50% today.

Δ Real Estate and Construction Sector in Türkiye;

In Türkiye, house sales decreased by 20,6% in November compared to the same month of the previous year and became 93 thousand 514. Istanbul had the highest share in house sales with 15 thousand 187 house sales and 16,2%. Istanbul was followed by Ankara with 8 thousand 250 house sales and 8,8% share, and Izmir with 5 thousand 105 house sales and 5,5% share. The provinces with the lowest number of house sales were Hakkari with 52 houses, Ardahan with 57 houses and Gümüşhane with 73 houses. (TUIK)



Konut satış sayısı, Kasım 2023

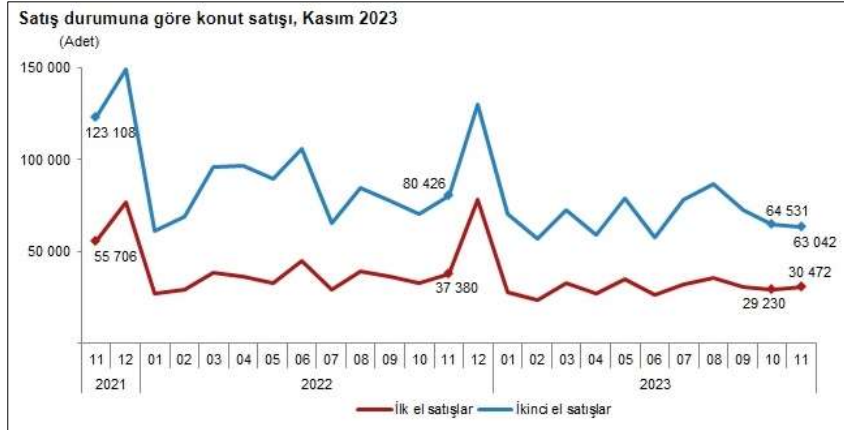
| | Kasım | | | Ocak - Kasım | | |
|---|---------------|----------------|--------------|------------------|------------------|--------------|
| | 2023 | 2022 | Değişim (%) | 2023 | 2022 | Değişim (%) |
| Satış şekline göre toplam satış | 93 514 | 117 806 | -20,6 | 1 087 349 | 1 277 659 | -14,9 |
| İpotekli satış | 5 245 | 16 655 | -68,5 | 171 706 | 258 524 | -33,6 |
| Diğer satış | 88 269 | 101 151 | -12,7 | 915 643 | 1 019 135 | -10,2 |
| Satış durumuna göre toplam satış | 93 514 | 117 806 | -20,6 | 1 087 349 | 1 277 659 | -14,9 |
| İlk el satış | 30 472 | 37 380 | -18,5 | 328 299 | 382 190 | -14,1 |
| İkinci el satış | 63 042 | 80 426 | -21,6 | 759 050 | 895 469 | -15,2 |

Mortgaged house sales in Türkiye decreased by 68,5% in November compared to the same month of the previous year and became 5 thousand 245. The share of mortgaged sales in total house sales was realized as 5,6%. In January-November period, mortgaged house sales decreased by 33,6% compared to the same period of the previous year and became 171 thousand 706. One thousand 390 of the mortgaged sales in November and 51 thousand 624 of the mortgaged sales in January-November period were realized as first-hand sales. In Türkiye, other house sales decreased by 12,7% in November compared to the same month of the previous year and became 88 thousand 269. The share of other sales in total house sales was realized as 94,4%. In January-November period, other house sales decreased by 10,2% compared to the same period of the previous year and became 915 thousand 643. (TÜİK)



The number of first-hand house sales in Türkiye decreased by 18,5% in November compared to the same month of the previous year and became 30 thousand 472. The share of first-hand house sales in total house sales was 32,6%. In the January-November period, first-hand house sales decreased by 14,1% compared to the same period of the previous year and realized as 328 thousand 299. Second-hand house sales in Türkiye decreased by 21,6% in November compared to the same month of the previous year and became 63 thousand 42. The share of second-hand house sales in total house sales

was 67,4%. In the January-November period, second-hand house sales decreased by 15,2% compared to the same period of the previous year and realized as 759 thousand 50. (TUİK)



In November, house sales to foreigners decreased by 61,5% compared to the same month of the previous year and became 2 thousand 342. In November, the share of house sales to foreigners in total house sales was 2,5%. Antalya ranked first in house sales to foreigners with 790 house sales. Antalya was followed by Istanbul with 710 house sales and Mersin with 316 house sales. (TUİK)



Compared to the same quarter of the previous year, in the third quarter of 2023, the number of buildings, the number of flats and the area of buildings for which building permits were issued by municipalities increased by 24,9%, 35,0% and 21,7%, respectively. The total area of the buildings for which building permits were issued by municipalities in the third quarter of 2023 was 39,1 million m², of which 21,0 million m² was residential, 10,0 million m² was non-residential and 8,1 million m² was common use area. (TUİK)



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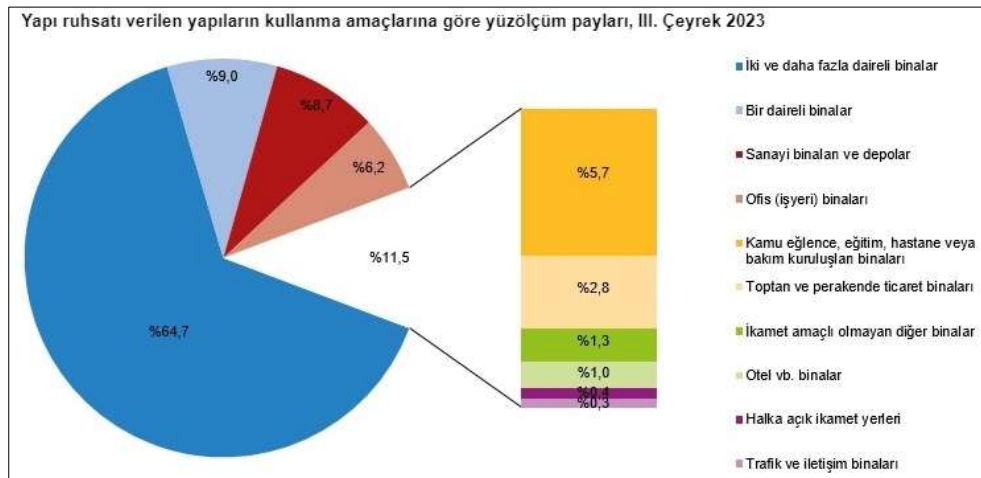
Compared to the same quarter of the previous year, in the second quarter of 2023, the number of buildings, the number of flats and the area of buildings for which building permits were issued by municipalities increased by 5,7%, 31,3% and 25,6%, respectively. (TÜİK)



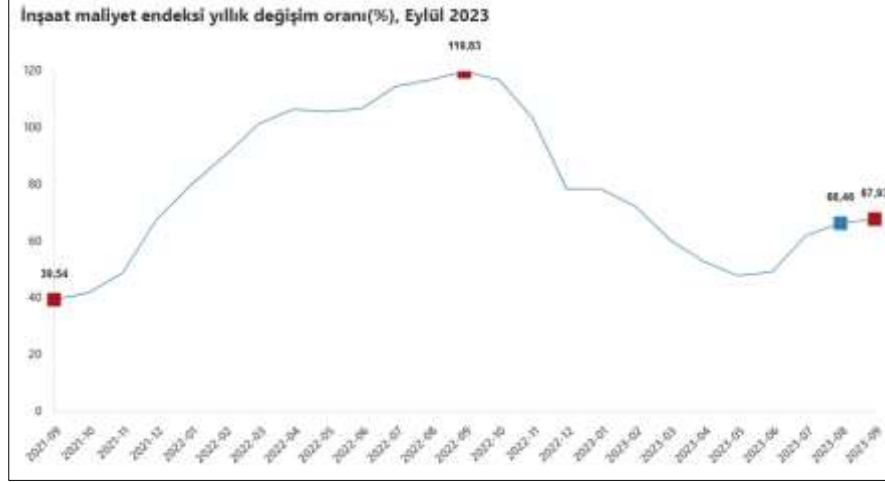
Yapı ruhsatı istatistikleri, 2021-2023

| Yıl | Çeyrek | Bina sayısı | Yıllık değişim (%) | Daire sayısı | Yıllık değişim (%) | Yüzölçüm (m ²) | Yıllık değişim (%) |
|------|--------|-------------|--------------------|--------------|--------------------|----------------------------|--------------------|
| 2021 | | 138 522 | 44,0 | 725 294 | 30,7 | 151 362 144 | 34,4 |
| | I | 33 571 | 137,0 | 174 664 | 116,9 | 34 357 552 | 95,7 |
| | II | 30 534 | 55,7 | 157 696 | 14,4 | 31 780 568 | 15,6 |
| | III | 30 416 | 20,2 | 149 614 | 6,1 | 33 312 277 | 19,5 |
| 2022 | IV | 44 001 | 18,7 | 243 320 | 24,3 | 51 911 747 | 30,8 |
| | | 127 831 | -7,7 | 695 804 | -4,1 | 145 745 708 | -3,7 |
| | I | 26 134 | -22,2 | 129 572 | -25,8 | 27 414 905 | -20,2 |
| | II | 29 077 | -4,8 | 144 076 | -8,6 | 30 750 734 | -3,2 |
| 2023 | III | 28 293 | -7,0 | 145 507 | -2,7 | 32 120 043 | -3,6 |
| | IV | 44 327 | 0,7 | 276 649 | 13,7 | 55 460 026 | 6,8 |
| | I | 23 887 | -8,6 | 131 562 | 1,5 | 26 946 184 | -1,7 |
| | II | 31 047 | 6,8 | 192 158 | 33,4 | 39 188 657 | 27,4 |
| | III | 35 351 | 24,9 | 196 489 | 35,0 | 39 080 808 | 21,7 |

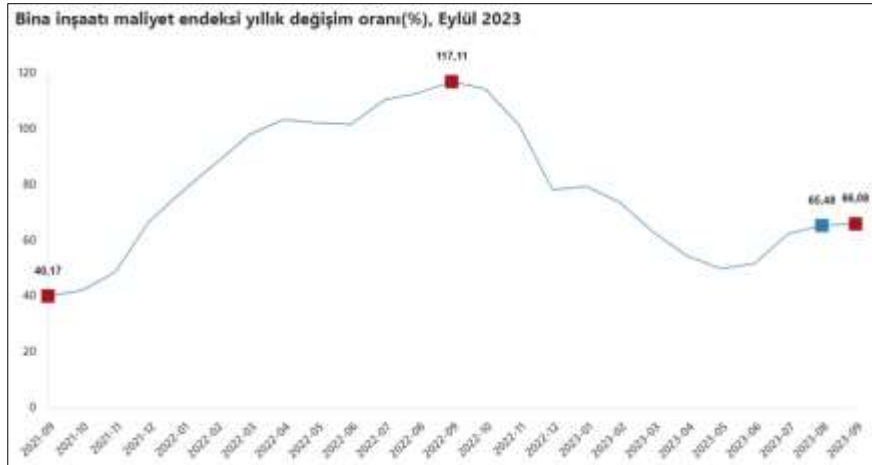
According to the purpose of use of the buildings for which building permits were issued by municipalities in the third quarter of 2023, buildings for residential purposes with two or more flats had the highest surface area share with 25,3 million m². This was followed by buildings with one flat with 3,5 million m². (TÜİK)



Construction cost index increased by 2,46% in September 2023 compared to the previous month and by 67,93% compared to the same month of the previous year. Compared to the previous month, material index increased by 3,39% and labor index increased by 0,30%. In addition, compared to the same month of the previous year, material index increased by 54,15% and labor index increased by 114,05%. (TÜİK)



Building construction cost index increased by 2,47% compared to the previous month and 66,08% compared to the same month of the previous year. Compared to the previous month, material index increased by 3,49% and labor index increased by 0,21%. In addition, compared to the same month of the previous year, material index increased by 51,26% and labor index increased by 113,93%. (TÜİK)



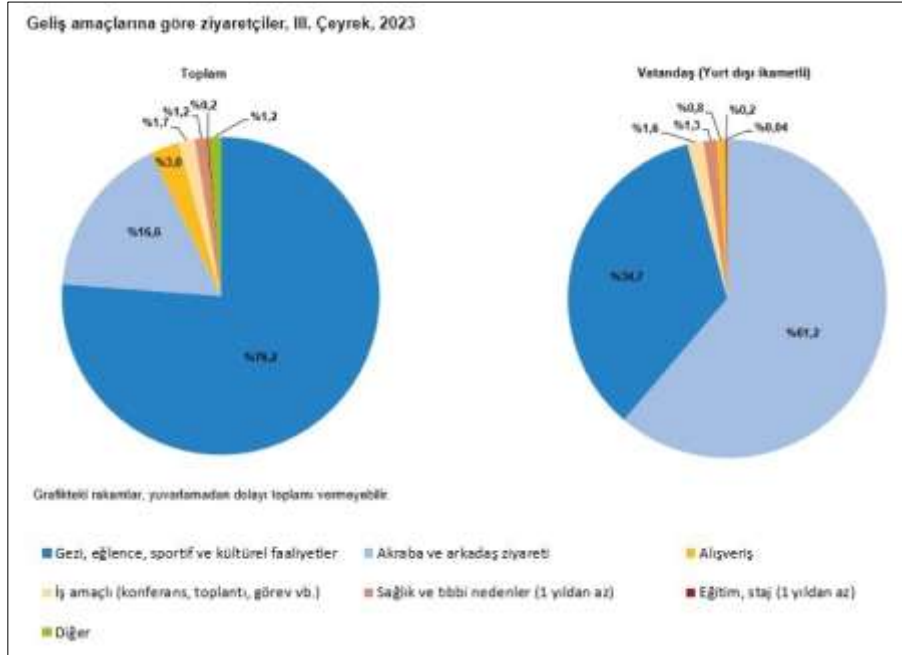
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Δ Tourism Sector in Türkiye;

Tourism revenues increased by 13,1% in the third quarter consisting of July, August and September compared to the same quarter of the previous year and reached 20 billion 225 million 317 thousand dollars. 16,5% of tourism revenues were generated from non-resident citizens visiting our country. Visitors organize their trips either personally or through package tours. In this quarter, 14 billion 644 million 632 thousand dollars of the expenditures made were personal expenditures and 5 billion 580 million 686 thousand dollars were package tour expenditures. Tourism revenues increased by 13,1% in the third quarter consisting of July, August and September compared to the same quarter of the previous year and reached 20 billion 225 million 317 thousand dollars. 16,5% of tourism revenues were generated from non-resident citizens visiting our country. Visitors organize their trips either personally or through package tours. In this quarter, 14 billion 644 million 632 thousand dollars of the expenditures made were personal expenditures and 5 billion 580 million 686 thousand dollars were package tour expenditures (TUİK).

| | Çıkış yapan ziyaretçiler (Yurt dışı ikametli) | | | | | |
|---------------------------------|---|------------|-------------------------------------|---------------------|------------|-------------------------------------|
| | 2022 | | Değişim oranı ⁽¹⁾ (%) | 2023 ⁽¹⁾ | | Değişim oranı ⁽¹⁾ (%) |
| | III | III | | 9 Aylık | 9 Aylık | |
| Turizm geliri (Bin \$) | 17 875 112 | 20 225 317 | 13,1 | 34 982 689 | 41 999 592 | 20,1 |
| Kişi sayısı | 21 000 128 | 22 428 234 | 6,8 | 39 390 915 | 44 605 295 | 13,2 |
| Kişi başı ortalama harcama (\$) | 851 | 902 | 5,9 | 888 | 942 | 6,0 |
| Gecelik ortalama harcama (\$) | 89 | 103 | 15,8 | 89 | 101 | 13,5 |

In this quarter, compared to the same quarter of the previous year, sports, education and culture expenditures increased by 33,3%, accommodation expenditures by 26,1%, food and beverage expenditures by 24,6%, while tour services expenditures decreased by 1,6%. In second place was “visiting relatives and friends” with 16,6% and in third place was “shopping” with 3%. Citizens residing abroad came to our country mostly for “visiting relatives and friends” with 61,2%. (TUİK)



Tourism expenditure, which consists of the expenditures of our citizens residing at home and visiting other countries, increased by 74,8% compared to the same quarter of the previous year and reached

1 billion 933 million 781 thousand dollars. Of this amount, 1 billion 491 million 933 thousand dollars was personal expenditures and 441 million 848 thousand dollars was package tour expenditures. In this quarter, the number of citizens visiting abroad increased by 43,7% compared to the same quarter of the previous year and reached 2 million 978 thousand 418 people. Their average expenditure per person was 649 dollars. (TÜİK)

4.3 Factors Affecting or Restricting The Assessment Procedure Adversely

There was no factor that negatively affected or limited the appraisal process from the date of appraisal until the completion of the process.

4.4 Physical, Structural, Technical and Constructional Properties of the Real Estate

Δ Main Real Estate / Real Estate Properties;

The real estate subject to the report is located on block 2420 parcel 9 with an area of 11.035,40 m². The parcel is facing to Kocasinan Boulevard, the main arterial road of the region. The parcel is geometrically trapezoidal. There are two adjacent buildings on the parcel, which are used as Novotel and Ibis Hotel.

According to the architectural project, the Novotel part is named A block and the Ibis Hotel part is named B block. These buildings were built in reinforced concrete style. According to its project, A block consists of a basement, ground floor and 8 normal floors, and B block consists of basement, ground floor and 5 normal floors. The buildings have a total gross usage area of 11.064m² according to their project.

A Block (Novotel): There is a shelter area in the basement, meeting rooms, a restaurant, a lobby on the ground floor, and room volumes on the normal floors. Entrance to the hotel is provided from the ground floor level and from the Kocasinan Boulevard frontage. The hotel has 4 meeting rooms. These meeting rooms have 113 m², 23 m², 23 m² and 45m² usage areas. In the building, there is 1 service elevator that is used in the middle with the other block, and 2 passenger elevators that work to the room floors. Heating in the building is provided by the central ventilation system. The floors in the restaurant, lobby, kitchen, technical areas and office areas within the building are covered with ceramic, and the floors in the room floors and floor halls are carpet covered. The walls inside the building are satin painted over gypsum plaster. The hotel has 96 rooms, including 91 standard rooms, 4 suites, and 1 handicapped rooms. The rooms have a usage area of approximately 25-30m². Each room has a bathroom with an area of approximately 3 m². Access to the rooms is provided with a card entry system. Entrance doors are wooden panel. The floors inside the room are covered with parquet, and the walls are satin painted over gypsum plaster. In the bathroom areas, floors and walls are covered with ceramic tiles, and there are sinks, toilet bowls and vitreous ware sets. The building is very well maintained and does not need any renovation.

B Block (İbis Otel): There are technical areas in the basement, restaurant, lobby and administrative areas in the ground floor, and rooms in the normal floors. Entrance to the hotel is provided from the ground floor level and from the Kocasinan Boulevard frontage. In the building, there is 1 service elevator that is used in the middle with the other block, and 2 passenger elevators that work to the room floors. Heating in the building is provided by the central ventilation system. The floors in the restaurant, lobby, kitchen, technical areas and office areas within the building are covered with ceramic, and the floors in the room floors and floor halls are carpet covered. The walls inside the building are satin painted over gypsum plaster. The hotel has 160 rooms in total, 156 standard rooms and 4 handicapped rooms. The rooms have a usage area of approximately 20 m². Each room has a bathroom with an area of approximately 3 m². Access to the rooms is provided with a card entry system. Entrance doors are wooden panel. The floors inside the room are covered with parquet, and the walls are satin painted over gypsum plaster. In the bathroom areas, floors and walls are covered

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with ceramic tiles, and there are sinks, toilet bowls and vitreous ware sets. The building is very well maintained and does not need any renovation.

| FLOORS | Gross Area (m2) | NOVOTEL (Block A) | | | ISBIS OTEL (Block B) | | |
|--------------|-----------------|-------------------|-------|---------------|----------------------|-------|---------------|
| | | Standard Room | Suite | Disabled Room | Standard Room | Suite | Disabled Room |
| Basement | 1423 | - | - | - | - | - | |
| Ground Floor | 1598 | - | - | - | - | - | |
| 1. Floor | 1272 | 19 | - | 1 | 19 | - | 1 |
| 2. Floor | 1272 | 18 | 1 | - | 19 | - | 1 |
| 3. Floor | 1272 | 18 | 1 | - | 19 | - | 1 |
| 4. Floor | 1272 | 18 | 1 | - | 19 | - | 1 |
| 5. Floor | 1272 | 18 | 1 | - | 20 | - | - |
| 6. Floor | 561 | - | - | - | 20 | - | - |
| 7. Floor | 561 | - | - | - | 20 | - | - |
| 8. Floor | 561 | - | - | - | 20 | - | - |
| Total | 11064 | 91 | 4 | 1 | 156 | - | 4 |
| | | 96 | | | 160 | | |

4.5 If Any, Information on the Situations Contrary to the License Regarding the Existing Building or the Project Under Construction

In the examination carried out on site, it was seen that the buildings were compatible with their architectural project in terms of their general lines.

4.6 Information on Whether Changes Made in Licensed Buildings Require Re-Licensing within the Scope of Article 21 of the Zoning Law No. 3194

There is no production in the existing building that would require a new license.

4.7 Information on the Purpose for which the Real Estate is Used as of the Appraisal Date, If the Real Estate Is a Land, Whether There is Any Building on it and If There is, for What Purpose These Buildings are Used

The said real estate is in active use as a hotel.

5. APPRAISAL METHODS USED

UDS Defined Value Basis – Market Value:

↗Market value is the estimated amount required to be used in the exchange of an asset or liability as of the appraisal date, as a result of appropriate marketing activities, in a non-collusive transaction between a willing seller and a willing buyer, in which the parties have acted with knowledge, prudence and without coercion. The definition of market value should be applied in accordance with the following conceptual framework:

(a) The term “estimated amount” means the price expressed in money for the asset in a non-collusive market transaction. Market value is the most probable price that can be reasonably obtained in accordance with the definition of market value in the market as of the appraisal date. This price is the best price that can be reasonably obtained by the seller and the most advantageous price that can be obtained by the buyer in reasonable terms. This estimate does not include in particular any special considerations or concessions granted by any party associated with the sale, an estimated price that has been increased or decreased based on special terms or conditions, such as a non-standard financing, sell-and-lease agreement, or any element of value simply for a particular owner or buyer.

(b) The expression “to be exchanged” refers to a situation where the value of an asset or liability is an estimated value rather than a predetermined amount or actual selling price. This price is the price in a transaction that satisfies all elements of the market value definition as of the appraisal date;

(c) The expression “as of the appraisal date” requires that the value be determined as of a specific date and be specific to that time. The estimated value may not be accurate or appropriate at another time, as markets and market conditions may change. The appraisal amount reflects the market situation and conditions only as of the appraisal date, not at any other date;

(d) The expression “between a willing buyer” refers to a buyer who has acted with intent to buy, but not compelled. This buyer is not eager or determined to buy at any price. This buyer buys in accordance with current market realities and current market expectations, rather than in a virtual or hypothetical market that cannot be proven or predicted. A buyer who is deemed to exist will not pay a price higher than the market requires. The current owner of the asset is among those who make up the market.

(e) A “willing seller” means a seller who is not willing or compelled to sell at a particular price, or who does not insist on a price that is not considered reasonable by the current market. Regardless of the price, the willing seller is willing to sell the asset in open markets at the best price possible under market conditions as a result of appropriate marketing activities. The circumstances of the actual owner of the asset are not included in the foregoing because the willing seller is a hypothetical owner.

(f) The term “non-collusive transaction” refers to a transaction between parties for which there is no specific and special relationship, not parties such as the parent company and its subsidiary, or the landlord and the lessee, where the price may not reflect or raise the market price level. Market value transactions are assumed to be made between unrelated parties, each acting independently.

(g) The expression “as a result of appropriate marketing activities” means that the asset is put on the market and sold at the best price that can be obtained in accordance with the definition of market value if it is marketed in the most appropriate way. The method of sale is considered to be the most convenient method to obtain the best price in the market to which the seller has access. The time to market the asset is not a fixed period and may vary depending on the type of asset and market conditions. The only criterion here is that sufficient time must be allowed for the asset to attract the attention of a sufficient number of market participants. The time to market must occur before the appraisal date,

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(h) The phrase “the parties acting with knowledge and prudence” assumes that the willing seller and willing buyer are reasonably informed about the market situation, the structure, characteristics, actual and potential uses of the asset as of the appraisal date. It is assumed that each party uses this information prudently to obtain the most advantageous price for their respective positions in the transaction. Prudence is evaluated not by the advantage of an experience, the benefit of which is understood later, but by taking into account the market conditions as of the appraisal date. For example, a seller who sells its assets at a price below the previous market levels in an environment of falling prices is not considered imprudent. In such cases, prudent buyers or sellers will act on the best market information available at the time, as would be the case with other transactions in which assets are exchanged under changing price conditions in markets.

(i) The expression "without coercion" means that each of the parties has taken action with the intention of doing this transaction without being forced or under pressure.

➤ The concept of market value is accepted as the price negotiated in an open and competitive market where *participants* are free. An asset's market can be an international or a local market. A market may consist of a large number of buyers and sellers, or a characteristically limited number of *market participants*. The market in which the asset is assumed to be offered for sale is a market in which, in theory, the *asset* exchanged is normally exchanged.

➤ The market value of an *asset* reflects its most efficient and best use. The most efficient and best use is the highest legally permissible and financially profitable use of an asset's potential. The most efficient and best use may be a continuation of the current use of an *asset* or some alternative use. This is determined by the intended use for the asset when calculating the price a *market participant* will offer for the asset.

➤ The nature and source of appraisal inputs *should* reflect the basis of value, which should ultimately be relevant to the *appraisal purpose*. For example, different approaches and methods can be used to determine market value, provided that market-derived data are used. The market approach, by definition, uses market-derived inputs. In order to determine market value using the income approach, it is *necessary* to use the inputs and assumptions adopted by the *participants*. In order to determine market value using the cost approach, it is *necessary* to determine the cost and appropriate wear rate of an asset with equivalent use through market-based cost and wear analyzes.

➤ For the *asset* being appraised, the most valid and most appropriate appraisal method or methods *should* be determined according to the available data and market-related conditions. Each approach or method used *should* provide an indication of market value if it is based on properly analyzed and market-derived data.

➤ Market value does not reflect attributes of an *asset* that are not available to other buyers in the market and that have value to a particular owner or buyer. Such advantages may be *related* to the physical, geographical, economic or legal characteristics of an *asset*. Since market value assumes that there is a willing buyer, not a specific willing buyer, at a given date, it necessitates ignoring all such elements of value.

Appraisal Methods

Care must be taken to ensure that appraisal approaches are appropriate and relevant to the content of the assets being appraised. The three approaches described and explained below are the basic approaches used in appraisal. All of these are based on the principles of price equilibrium, utility expectation, or substitution economics. The main appraisal approaches are given below:

(A) Market Approach (B) Income Approach (C) Cost Approach

Each of these basic appraisal approaches includes different and detailed application methods.

The purpose of choosing appraisal approaches and methods for an asset is to find the most appropriate method for certain situations. It is not possible for one method to be suitable for every situation. The following are taken into account as a minimum in the selection process:

(a) the terms and purpose of the appraisal task and the appropriate value basis(s) and assumed use(s) identified; **(b)** the strengths and weaknesses of possible appraisal approaches and methods; **(c)** the relevance of each method in terms of the nature of the asset and the approaches and methods used by the participants in the relevant market; **(d)** the availability of reliable information necessary for the application of the method(s).

5.1 Market Approach

Δ Explanatory Information on the Market Approach, Reasons for Using This Approach for the Appraisal of the Subject Real Estate

The market approach refers to the approach in which the indicative value is determined by comparing the *asset* with the same or comparable (similar) *assets* for which price information is available. It is deemed necessary to apply the market approach and to give important and/or significant weight to it in the following situations: **(a)** the subject asset has been recently sold at a fair value basis, **(b)** the subject asset or substantially similar assets are actively traded, and/or **(c)** there are frequent and/or recent observable transactions involving substantially similar assets.

If comparable market information is not identical or significantly related to the asset, the *appraiser should* conduct a comparative analysis of the qualitative and quantitative similarities and differences between the comparable *assets* and the subject *asset*. Adjustment based on this comparative analysis will often be necessary. These adjustments *should* be reasonable and *appraisers* should include in their reports the rationale for the adjustments and how they were quantified.

The market approach usually uses market multipliers derived from comparable assets, each with different multipliers. Selecting the appropriate multiplier from the specified range requires an evaluation that takes into account both qualitative and quantitative factors.

Δ Precedent Information for which Price Information is Determined and Source of This Information

[P:1 Land for Sale] In the region where the real estate subject to the appraisal is located, the land facing Mustafa Kemal Paşa Boulevard, Housing + Trade Area, with E:1.80 construction conditions and a surface area of 2378 m² is for sale at a bargain price of 55.000.000 TL.

Note: The precedent real estate is advantageous in terms of zoning status.

Respondent: 0552 510 14 88

[P:2 Land for Sale] In the region where the real estate subject to the appraisal is located, a land with a surface area of 1660 m², with Housing Area, E:1.60 construction conditions is for sale at a bargain price of 25.500.000 TL.

Note: The real estate subject to the appraisal is advantageous compared to the precedent in terms of location.

Respondent: 0541 690 06 00

[P:3 Land for Sale] In the region where the real estate subject to the appraisal is located, a land with a surface area of 526 m², with Trade Area, E:2.00 construction conditions is for sale at a bargain price of 9.000.000 TL.

Note: The real estate subject to the appraisal is advantageous in terms of location.

Respondent: 0532 708 98 78

[P:4 Land for Sale] In the region where the real estate subject to the appraisal is located, a land with a surface area of 319 m², with Housing Area, E:2.00 construction conditions is for sale at a bargain price of 3.765.000 TL.

Note: The real estate subject to the appraisal is advantageous in terms of location.

Respondent: 0534 893 97 67

[P:5 Land for Sale] In the region where the real estate subject to the appraisal is located, a land with a surface area of 337 m², with Housing Area, E:2.00 construction conditions is for sale at a bargain price of 4.550.000 TL.

Note: The real estate subject to the appraisal is advantageous compared to the precedent in terms of location. The sale of shares is the disadvantageous aspect of the precedent and no correction has been made in terms of area in the precedent correction table.

Respondent: 0543 465 99 49

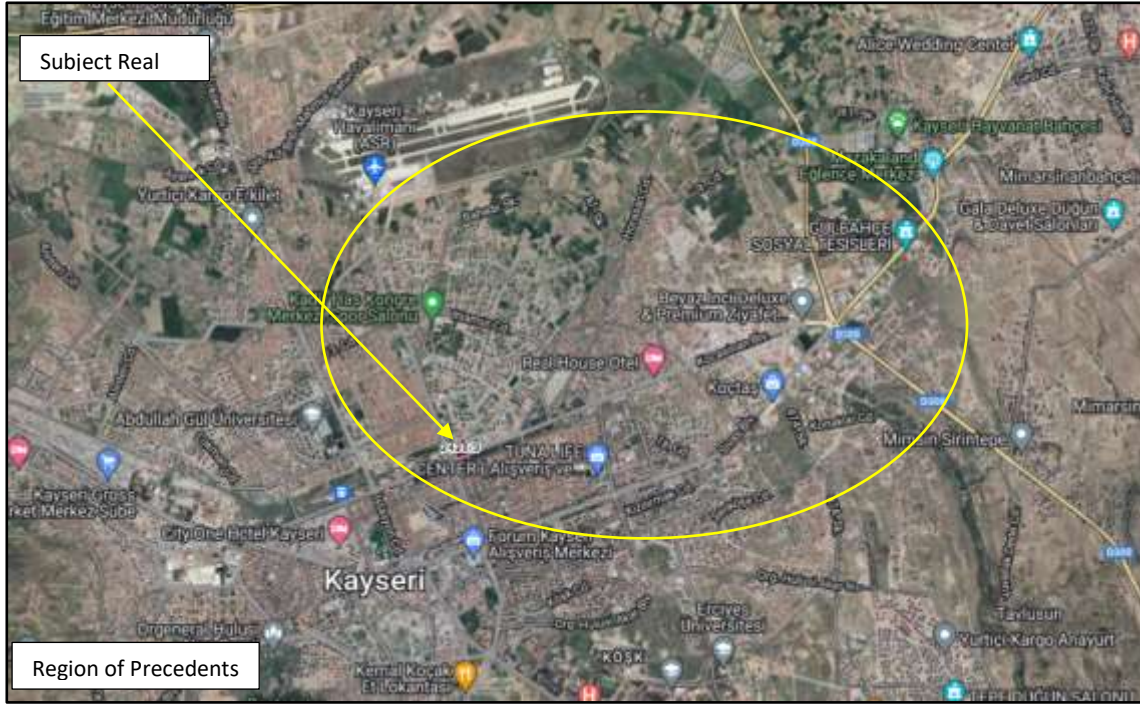
(Alternative Hotels)

| HOTELS THAT CAN BE ALTERNATIVES FOR THE REAL ESTATE | | | |
|---|-----------------|--------------------------|--|
| NAME OF HOTEL | NUMBER OF STARS | OVERNIGHT PRICE PER HEAD | DISTANCE TO THE REAL ESTATE SUBJECT TO APPRAISAL |
| DEDEMAN KAYSERİ | 4 | TRY 2000 | 2 km |
| OMMER HOTEL | 5 | TRY 2000 | 3 km |
| RADISSON BLU HOTEL | 4 | TRY 2850 | 2 km |
| HOLIDAY INN HOTEL | 4 | TRY 1700 | 3 km |

| PRECEDENT ADJUSTMENT TABLE | | | | | | | | | | |
|----------------------------|-------------------------|---|------------------------|---|----------------------|---|----------------------|---|----------------------|---|
| Content | Precedent 1 | | Precedent 2 | | Precedent 3 | | Precedent 4 | | Precedent 5 | |
| Area (m ²) | 2.378,00m ² | | 1.660,00m ² | | 526,00m ² | | 319,00m ² | | 337,00m ² | |
| Sales price | 55.000.000 TL | | 25.500.000 TL | | 9.000.000 TL | | 3.765.000 TL | | 4.550.000 TL | |
| m ² unit price | 23.129 TL | | 15.361 TL | | 17.110 TL | | 11.803 TL | | 13.501 TL | |
| Room for negotiation | 5% | - | 10% | - | 5% | - | 5% | - | 5% | - |
| Position Goodwill | 0% | + | 30% | + | 30% | + | 50% | + | 50% | + |
| Area Goodwill | 0% | - | 0% | - | 0% | - | 0% | - | 0% | + |
| Zoning Status Goodwill | 25% | - | 0% | + | 30% | - | 0% | + | 0% | + |
| Discounted unit price | 16.190 TL | | 18.434 TL | | 16.255 TL | | 17.114 TL | | 19.577 TL | |
| Average Unit Price | 17.514TL/m ² | | | | | | | | | |

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Δ Sketches Extracted from the Virtual Environment Maps of the Used Precedents, Showing the Proximity to the Real Estate Subject to the Appraisal



Δ Detailed Explanation on How the Precedents are Taken into Consideration, Adjustments to the Precedent Information, Detailed Explanations on the Reason for Making the Adjustments and Other Assumptions

There is no precedent land in the region with a similar zoning status as the real estate. In the research carried out in the region where the real estate is located, similar/different land precedents for sale with residential and commercial zoning status have been seen. Based on these precedents in the region, the zoning status, location, road frontage, land structure, infrastructure, landscaping, etc. of the parcel were taken into consideration and the value of the real estate was appraised.

In line with this information, it has been concluded that the sales prices of the land per square meter can be between 16,000 TL and 18,000 TL.

Δ Result of Market Approach

In line with the information written above, all kinds of positive/negative factors such as the location, zoning status, land structure, road frontage, ease of transportation etc. of the real estate in question were taken into account, and the land unit value of the real estate was appraised as 14.046 TL/m² in the light of the corrections in the precedents.

Land Value of Block 2420, Parcel 9: 11.035,40 m² x 17.398,55 TL/m² = ~192.000.000,00 TL

As a result of the market approach method, the total value of the land (excluding VAT) was appraised as **192,000,000.00 TL**, taking into account the title deed area of the real estate.

5.2 Cost Approach

Δ Explanatory Information on the Cost Approach, Reason for Using This Approach for the Appraisal of the Subject Real Estate

The cost approach is the approach in which the indicative value is determined by applying the economic principle that a buyer will not pay more for a given asset than the cost of acquiring another

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asset of equal utility, whether acquired by purchase or construction, unless there are factors such as time, inconvenience and risk that cause unnecessary burden. In this approach, the indicative value is determined by calculating the current replacement cost or reproduction cost of an *asset* and deducting any depreciation that occurs in physical deterioration and other forms. It is deemed necessary to apply the cost approach and to give important and/or significant weight to it in the following situations: **(a)** participants can reconstitute an asset with substantially the same utility as the subject asset, without legal restrictions, and the asset can be reconstituted in such a short time that participants are not willing to pay a significant premium for prompt use of the subject asset;

(b) the asset does not directly generate income and the unique nature of the asset makes the income or market approach impossible and/or **(c)** the value basis used is primarily based on replacement cost, such as for example replacement value.

There are three main cost approach methods: **(a)** replacement cost method: the method by which indicative value is determined by calculating the cost of a similar asset providing equivalent benefits. **(b)** reproduction cost method: the method by which the indicative value is determined by calculating the cost required to reproduce the asset. **(c)** collection method: the method in which the value of the asset is calculated by adding the value of each of its components.

Δ Precedent Information Used in Determining the Value of the Land and the Source of This Information, Adjustments, Other Assumptions and Result

The current market conditions have been taken into account as a result of the corrections made with the precedents determined in the market approach and the explanations, taking into account all distinctive factors such as the area of the parcel in question, its location in the region where it is located, its distance to the main arteries, its facade, geometric shape and topographic features.

Based on all these conditions and the corrections in the precedents found by the researches, the opinions of the real estate agents who dominate the region and the historical data, the unit value above has been appraised for the parcel in question.

Δ Information Used in Determining Building Costs and Other Costs, Source of This Information and Assumptions

While determining the building value of the subject real estate, current building costs were used. The determinations made at the location of the real estate and the current construction costs were compared and a separate unit value was determined for the hotel area and a separate unit value for the parking area of the real estate.

Δ Result of Cost Approach

| BUILDING NO | CONSTRUCTION AREA (m2) | UNIT COST (TL/m2) | DEPRECIATION (%) | VALUE (TL) |
|--|------------------------|-------------------|------------------|-------------------------|
| HOTEL (BASEMENTS) | 1.423,00 | ₺13.500,00 | 10 | 17.290.000,00 ₺ |
| NOVOTEL | 4453 | ₺21.400,00 | 7 | 88.630.000,00 ₺ |
| IBIS HOTEL | 5188 | ₺18.100,00 | 7 | 87.330.000,00 ₺ |
| Environmental Layout, Infrastructure Costs, External Miscellaneous Works etc. | | | | 1.750.000,00 ₺ |
| TOTAL | | | | 195.000.000,00 ₺ |

* As a result, a total value of **387.000.000,00 TL** was appraised as the land and building value of the real estate according to the cost method.

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The calculation table of the basis for the right of construction established on the said real estate is as follows.

| Right of Construction Period and Rate Table | |
|--|------------------------|
| Right of Construction Establishment Date | 20.08.2008 |
| Right of Construction Period | 49 Years |
| Right of Construction Period on a Day Basis | 17897 |
| Right of Construction Expiry Date | 20.08.2057 |
| Date of Appraisal | 29.12.2023 |
| Remaining Right of Construction Usage Period as of the Appraisal Date on a | 12288 |
| Percentage of Remaining Use Period of Right of Construction | 68,66 |
| | |
| Appreciated Full Ownership Land Unit Value | 17.398,55 ₺ |
| Land Area | 11035,40 |
| Total Land Value | 192.000.000,00 ₺ |
| | |
| Ratio of Right of Construction Value (2/3) | 0,666666 |
| Percentage of Remaining Use Period of Right of Construction | 68,66 |
| Unit Value of the Land That is the Basis for Right of Construction | 7.963,84 ₺ |
| Land Area | 11035,40 |
| Total Value of the Land That is the Basis for Right of Construction | 87.884.138,52 ₺ |

While calculating the value of the real estate, the market approach value and the unit value of the land that is the basis for full ownership were found, and the land unit value that constitutes the basis for the right of construction was achieved by the method of calculating the right of construction, as shown in the table above. Thus, the fair market value of the real estate subject to the report according to the cost method based on the right of construction has been calculated as;

The right of construction value of the real estate was appraised as **282.885.000,00 TL** with this method.

Right of Construction Value: Calculation has been made over the Market Value of the Land x 2/3 (Right of Construction Multiplier) x (Remaining Years/49 Years).

Δ Building Values Basis for Insurance

The building value basis for insurance is stated assuming that it will be rebuilt over the building class specified in the building permit and occupancy certificate. The real estate has a construction class of 4A in the occupancy and license certificate. For this reason, the building value basis for insurance has been determined by considering the unit cost of the 4A building.

| Indoor Area (m2) | Unit Price (TL/m ²) | VALUE (TL) |
|------------------|---------------------------------|------------------|
| 11064 | ₺10.200,00 | 112.852.800,00 ₺ |

5.3 Income Approach

Δ Explanatory Information on the Income Approach, Reason for Using This Approach for the Appraisal of the Subject Real Estate

The income approach allows the indicative value to be determined by converting future cash flows into a single current value. In the income approach, the value of the asset is determined based on the present value of the income, cash flows or cost savings generated by the asset. It is deemed necessary to apply the income approach and to give important and/or significant weight to it in the following situations:

(a) The ability of the asset to generate income is a very important factor affecting the value from the perspective of the participant, (b) Reasonable estimates of the amount and timing of future income associated with the subject asset exist, but with few relevant market precedents, if any.

→ Discounted Cash Flows (DCF) Method:

In the DCF method, estimated cash flows are discounted to the appraisal date, resulting in the present value of the *asset*. It is also described as yield capitalization (reduction) of income. In some cases involving long-lived or indefinite-lived *assets*, the DCF *may include* the continuing value that represents the *asset's* value at the end of its exact forecast period. In other cases, the value of the *asset* may be calculated using a stand-alone sustained value that does not have an exact forecast period.

Residual value, which is a current approach to the application of discounted cash flow analysis, is the value calculated for the real estate investor based on the assumption that the real estate is sold after the anticipated operating period. In the residual value calculation made with the help of the capitalization rate, TIP 1 (International Valuation Standards Council (IVSC)'s Technical Information Paper 1 (TIP 1) Discounted Cash Flow) in July 2013 is the use of the income of the year following the last period, as in the current valuation studies carried out internationally. It is thought that the investor who will purchase the real estate at the end of the projection period will decide on the purchase price according to the income of the next year.

Taking the income of the year following the last period as a basis in the residual value calculation is a factor that affects the resulting value. In other words, residual value is the cash flows from the last year of the project's anticipated modeling period to infinity, discounted to the last year predicted.

The basic steps of the DCF method are as follows:

- (a) selecting the type of cash flow that best suits the nature of the subject asset and the appraisal task (for example, pre-tax or post-tax cash flows, total cash flows or equity cash flows, real or nominal cash flows, etc.),
- (b) determining, if any, the most appropriate exact period for estimating cash flows,
- (c) preparing cash flow forecasts for the period in question,
- (d) determining whether the continuing value at the end of the exact forecast period (if any) is appropriate for the subject asset, and then determining the continuing value appropriate to the nature of the asset;
- (e) determining the appropriate discount rate,
- (f) applying the discount rate to the estimated cash flows, including the continuing value, if any.

→ **Direct Capitalization Method:**

It is the method in which the all-risk or overall capitalization rate is applied to a representative single period income. The value of the real estate is calculated by dividing the net income to be generated by the real estate for that period (year) by a capitalization rate formed according to the current real estate market conditions. This capitalization rate can be determined by the relationship between sales and income levels in comparable real estates. The concept of Net Income should be noted here. After the effective gross income, which includes the income to be obtained from all sources, the potential gross income of the property and the expected gaps / losses from it, net operating income should be obtained by eliminating the effective gross income from operating expenses and other expenses. Potential Gross Rental Income: It is the amount of income obtained in cases where all the rentable units of the real estate are rented and the rental prices are collected as unregistered.

- Total annual potential income / Capitalization rate = Value

Δ Precedent Information Used in Estimating Cash Inflows and Outflows, Source of This Information and Other Assumptions

The information used below has been determined by taking into account the data of the last 3 years of Kayseri Novotel and Ibis Hotel.

ibis Hotel;

When we look at the hotel occupancy and room rates in the past periods, it was determined that the occupancy rate was 65,7% for 2021, 62,1% for 2022 and 64,3% for 2023. Room rates were 17 Euro for 2021, 23,7 Euro for 2022 and 33,2 Euro for 2023, excluding VAT.

Novotel Hotel;

When we look at the hotel occupancy and room rates in the past periods, it was determined that the occupancy rate was 69,9% for 2021, 54,8% for 2022 and 57,9% for 2023. Room rates were 19.4 Euro for 2021, 30,1 Euro for 2022 and 45,1 Euro for 2023, excluding VAT.

Δ Detailed Explanation and Reasons for How the Discount Rate is Calculated

While determining the discount rate, the collection method within the scope of UDES was taken as a basis and the items listed below were taken into account.

- a. Risks related to projections of used cash flows,
- b. Type of asset appraised,
- c. Ratios implicitly involved in transactions in the market,
- d. The geographic location of the asset and/or the location of the market in which it will be traded,
- e. The life of the asset and the consistency of the inputs,
- f. Type of cash flow used,

$$\text{Discount Rate} = \text{Risk-Free Rate of Return}^* + \text{Risk Premium}^{**}$$

* During the studies, the Euro-based 5-year value of long-term, Eurobonds with Euro value was obtained as the risk-free rate of return. In determining these rates, the return rates of the most liquid bonds were determined as the risk-free rate of return.

** The discount rates were determined by taking the risk premium as the sum of the risk-free rates of return and the country risks arising from the irregularities in exchange rates at around 3-4%. In the income analysis, the discount rate was taken as 12% with the sum of the risk-free rate of return and

the risk premium. Since the net income will not change in rental income, the total risk rate was taken as 2-3% and the discount rate was taken as 10%.

Δ Assumptions Used in Income Analysis

ibis Hotel

- The Ibis Hotel subject to the appraisal have 160 rooms. It is assumed that the hotel will be open 365 days a year.
- Room occupancy rate was assumed to be 64% for 2024, and 76.31% will continue until the end of the projection, which is reached after an increase of 5% for the following 3 years and 3% for the following year.
- Hotel room prices are determined by assuming that it will operate on a bed-and-breakfast system. In the researches, the concept of the hotel and the room/night prices of the hotels in the region were taken into consideration. The hotel room rate is based on 33 Euro/room per night for 2024, increasing by 5% for the following 3 years, 3% for the following 10 years and approximately 2% in the following years.
- Considering the performance of the facility, the other income ratio was determined. As a result of the research we conducted with the information and data obtained from the hotel operator, it has been predicted that the other income ratio will be approximately 20% of the total room income of the hotel.
- Gross operating profit is calculated by deducting department expenses and operating expenses from total income. Hotel GOP (Gross Operating Profit) Ratios were projected to be 39% for the first year, and remain constant at 46,5% after 5% increase for the following 3 years and 3% for the years following the 3rd year. It has been seen that this predicted GOP ratio is reasonable for the continuation of the operation period.

Novotel

- Novotel subject to the appraisal have 96 rooms. It is assumed that the hotel will be open 365 days a year.
- The average room rate for 2024 has been taken as 48 Euro. Room occupancy rate was assumed to be 58% for 2024 and 60% for 2025, and 72,28%, which was reached after an increase of 5% for the following 2 years and 3% for the following 3 years, will continue until the end of the projection.
- Hotel room prices are determined by assuming that it will operate on a bed-and-breakfast system. In the researches, the concept of the hotel and the room/night prices of the hotels in the region were taken into consideration. The hotel room rate of 48 Euro/room per night is based on a 5% room rate increase between 2025-2027, a 3% room rate increase between 2028-2037, and an increase of approximately 1,5% in the following years, taking into account the radical changes in exchange rates in our country in recent years.
- Considering the performance of the facility, the other income ratio was determined. As a result of the research we conducted with the information and data obtained from the hotel operator, it has been predicted that the other income ratio will be approximately 32% of the total room income of the hotel.
- Gross operating profit is calculated by deducting department expenses and operating expenses from total income. Hotel GOP (Gross Operating Profit) Ratios were projected to be 32% for the first year, and remain constant at 39,30% after 5% increase for the following 3 years and 3% for the 2 years following the 3rd year. It has been seen that this predicted GOP ratio is reasonable for the continuation of the operation period.

General Data

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- Real estate tax and insurance costs transmitted by Akfen GYO A.Ş. are added to the projection at the same amount each year, assuming that there will be no annual increase.
- The annual right of construction price will continue to increase by 105,000 USD between 2019-2023, 140,000 USD in 2024, and 1,400 USD every year from 2025 until the expiration of the right of construction, according to the right of construction agreement. At the end of the right of construction, the facility will be transferred to the Kayseri Chamber of Industry. Since Euro data is used in the projection, the right of construction price has been taken into account by calculating the Euro value from the current exchange rate.
- Tax and VAT are not included in the studies within the scope of International Appraisal Standards.
- The discount rate is taken as 12% in the income projection as stated in the relevant article of the report.
- It is assumed that all payments are made in advance.

Δ Assumptions Used in Rent Analysis

ibis Hotel

- The Ibis Hotel subject to the appraisal have 122 rooms. It is assumed that the hotel will be open 365 days a year.
- The details of the lease contract submitted by Akfen GYO AŞ. were examined. The real estate is owned by Akfen GYO AŞ. and is operated by the Accor Group, an international hotel management company. According to the contract, the rent to be paid by the Accor Group is determined as the higher amount of 25% of the total gross income or 95% of the adjusted gross operating income (AGOP). According to the terms of the contract, the AGOP rate for the last year has been determined as 95%.
- Adjusted gross operating income (AGOP) is determined by deducting the operator share and replacement reserve ratio to be paid to ACCOR at the rate of 8% of the gross income from the gross operating profit (GOP).
- Room occupancy rate was assumed to be 64% for 2024, and 76.31% will continue until the end of the projection, which is reached after an increase of 5% for the following 3 years and 3% for the following year.
- Hotel room prices are determined by assuming that it will operate on a bed-and-breakfast system. In the researches, the concept of the hotel and the room/night prices of the hotels in the region were taken into consideration. The hotel room rate is based on 33 Euro/room per night for 2024, increasing by 5% for the following 3 years, 3% for the following 10 years and approximately 2% in the following years.
- Considering the performance of the facility, the other income ratio was determined. As a result of the research we conducted with the information and data obtained from the hotel operator, it has been predicted that the other income ratio will be approximately 20% of the total room income of the hotel.
- Gross operating profit is calculated by deducting department expenses and operating expenses from total income. Hotel GOP (Gross Operating Profit) Ratios were projected to be 39% for the first year, and remain constant at 46,5% after 5% increase for the following 3 years and 3% for the years following the 3rd year. It has been seen that this predicted GOP ratio is reasonable for the continuation of the operation period.

Novotel

- Novotel subject to the appraisal have 96 rooms. It is assumed that the hotel will be open 365 days a year.

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- The details of the lease contract submitted by Akfen GYO AŞ. were examined. The real estate is owned by Akfen GYO AŞ. and is operated by the Accor Group, an international hotel management company. According to the contract, the rent to be paid by the Accor Group is determined as the higher amount of 22% of the total gross income or 95% of the adjusted gross operating income (AGOP). According to the terms of the contract, the AGOP rate for the last year has been determined as 95%.
- Adjusted gross operating income (AGOP) is determined by deducting the operator share and replacement reserve ratio to be paid to ACCOR at the rate of 8% of the gross income from the gross operating profit (GOP).
- The average room rate for 2024 has been taken as 48 Euro. Room occupancy rate was assumed to be 58% for 2024 and 60% for 2025, and 72,28%, which was reached after an increase of 5% for the following 2 years and 3% for the following 3 years, will continue until the end of the projection.
- Hotel room prices are determined by assuming that it will operate on a bed-and-breakfast system. In the researches, the concept of the hotel and the room/night prices of the hotels in the region were taken into consideration. The hotel room rate of 48 Euro/room per night is based on a room rate increase of 5% between 2025-2027, 3% between 2028-2037 and approximately 1,5% in the following years, taking into account the radical changes in exchange rates in our country in recent years.
- Considering the performance of the facility, the other income ratio was determined. As a result of the research we conducted with the information and data obtained from the hotel operator, it has been predicted that the other income ratio will be approximately 32% of the total room income of the hotel.
- Gross operating profit is calculated by deducting department expenses and operating expenses from total income. Hotel GOP (Gross Operating Profit) Ratios were projected to be 32% for the first year, and remain constant at 39,30% after 5% increase for the following 3 years and 3% for the 2 years following the 3rd year. It has been seen that this predicted GOP ratio is reasonable for the continuation of the operation period.

General Data

- Real estate tax and insurance costs transmitted by Akfen GYO A.Ş. are added to the projection at the same amount each year, assuming that there will be no annual increase.
- The annual right of construction price will continue to increase by 105,000 USD between 2019-2023, 140,000 USD in 2024, and 1,400 USD every year from 2025 until the expiration of the right of construction, according to the right of construction agreement. At the end of the right of construction, the facility will be transferred to the Kayseri Chamber of Industry. Since Euro data is used in the projection, the right of construction price has been taken into account by calculating the Euro value from the current exchange rate.
- Tax and VAT are not included in the studies within the scope of International Appraisal Standards.
- The discount rate is taken as 10% in the rental income projection as stated in the relevant article of the report.
- It is assumed that all payments are made in advance.

İBİS OTEL
Discounted Cash Flow Over Hotel Income

| Değerleme Yılı | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Periyot Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Yıllar Years | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
| Toplam Oda Sayısı Total Number of Rooms | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 |
| Faal Gün Sayısı The Number of Operative Days | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 |
| Doluluk Oranı Occupancy Rate | 64,00% | 67,20% | 70,56% | 74,09% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% |
| Oda Fiyatı (€) Room Price (€) | 33,00 € | 34,65 € | 36,38 € | 38,20 € | 39,35 € | 40,53 € | 41,74 € | 43,00 € | 44,29 € | 45,61 € | 46,98 € | 48,39 € |
| Konaklama Gelir Toplamı Total Accommodation Income | 943.050,24 € | 1.036.872,14 € | 1.143.151,54 € | 1.260.324,57 € | 1.340.741,57 € | 1.377.190,69 € | 1.418.506,41 € | 1.461.061,60 € | 1.509.016,44 € | 1.550.040,25 € | 1.596.541,46 € | 1.644.437,70 € |
| Diğer Gelir Toplamı Total Other Income | 188.610,05 € | 207.374,43 € | 228.630,31 € | 252.064,91 € | 268.148,31 € | 275.438,14 € | 283.701,28 € | 292.212,32 € | 301.803,29 € | 310.008,05 € | 319.308,29 € | 328.887,54 € |
| Toplam Brüt Gelir Total Gross Income | 1.131.660,29 € | 1.244.246,57 € | 1.371.781,85 € | 1.512.389,49 € | 1.608.889,88 € | 1.652.628,83 € | 1.702.207,69 € | 1.753.273,92 € | 1.810.819,73 € | 1.860.048,30 € | 1.915.849,75 € | 1.973.325,24 € |
| Brüt Faaliyet Karı Oranı - GOP Oranı Gross Operating Profit Rate | 39,00% | 40,95% | 43,00% | 45,15% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% |
| Brüt Faaliyet Karı - GOP Gross Operating Profit | 441.347,51 € | 509.518,97 € | 589.831,90 € | 682.804,15 € | 748.162,69 € | 768.502,09 € | 791.557,15 € | 815.303,87 € | 842.063,70 € | 864.955,87 € | 890.904,55 € | 917.631,68 € |
| İşletme Gideri Oranı OpEx Rate | 61,00% | 59,05% | 57,00% | 54,85% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% |
| İşletme Gider Toplamı Total Operating Expense | 690.312,78 € | 734.727,60 € | 781.949,95 € | 829.585,33 € | 860.727,19 € | 884.126,74 € | 910.650,54 € | 937.970,05 € | 968.756,03 € | 995.092,43 € | 1.024.945,20 € | 1.055.693,56 € |
| Yenileme Maliyeti (%1) Renovation Cost | 11.316,60 € | 12.442,47 € | 13.717,82 € | 15.123,89 € | 16.088,90 € | 16.526,29 € | 17.022,08 € | 17.532,74 € | 18.108,20 € | 18.600,48 € | 19.158,50 € | 19.733,25 € |
| Net Gelir Toplamı Total Net Income | 430.030,91 € | 497.076,51 € | 576.114,08 € | 667.680,26 € | 732.073,79 € | 751.975,80 € | 774.535,08 € | 797.771,13 € | 823.955,51 € | 846.355,39 € | 871.746,05 € | 897.898,43 € |
| Nakit Akışı Cash Flow | 430.030,91 € | 497.076,51 € | 576.114,08 € | 667.680,26 € | 732.073,79 € | 751.975,80 € | 774.535,08 € | 797.771,13 € | 823.955,51 € | 846.355,39 € | 871.746,05 € | 897.898,43 € |

| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 |
| 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 |
| 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 |
| 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% |
| 49,84 € | 51,34 € | 52,37 € | 53,41 € | 54,48 € | 55,57 € | 56,68 € | 57,82 € | 58,97 € | 60,15 € | 61,36 € | 62,58 € |
| 1.698.411,30 € | 1.744.583,96 € | 1.779.475,64 € | 1.815.065,15 € | 1.856.438,69 € | 1.888.393,78 € | 1.926.161,66 € | 1.964.684,89 € | 2.009.468,94 € | 2.044.058,16 € | 2.084.939,33 € | 2.126.638,11 € |
| 339.682,26 € | 348.916,79 € | 355.895,13 € | 363.013,03 € | 371.287,74 € | 377.678,76 € | 385.232,33 € | 392.936,98 € | 401.893,79 € | 408.811,63 € | 416.987,87 € | 425.327,62 € |
| 2.038.093,56 € | 2.093.500,75 € | 2.135.370,77 € | 2.178.078,18 € | 2.227.726,43 € | 2.266.072,54 € | 2.311.393,99 € | 2.357.621,87 € | 2.411.362,73 € | 2.452.869,80 € | 2.501.927,19 € | 2.551.965,73 € |
| 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% |
| 947.750,12 € | 973.515,45 € | 992.985,76 € | 1.012.845,48 € | 1.035.932,81 € | 1.053.764,44 € | 1.074.839,72 € | 1.096.336,52 € | 1.121.326,98 € | 1.140.628,51 € | 1.163.441,08 € | 1.186.709,91 € |
| 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% |
| 1.090.343,45 € | 1.119.985,30 € | 1.142.385,00 € | 1.165.232,70 € | 1.191.793,62 € | 1.212.308,11 € | 1.236.554,27 € | 1.261.285,35 € | 1.290.035,75 € | 1.312.241,28 € | 1.338.486,11 € | 1.365.255,83 € |
| 20.380,94 € | 20.935,01 € | 21.353,71 € | 21.780,78 € | 22.277,26 € | 22.660,73 € | 23.113,94 € | 23.576,22 € | 24.113,63 € | 24.528,70 € | 25.019,27 € | 25.519,66 € |
| 927.369,18 € | 952.580,45 € | 971.632,06 € | 991.064,70 € | 1.013.655,54 € | 1.031.103,71 € | 1.051.725,78 € | 1.072.760,30 € | 1.097.213,36 € | 1.116.099,82 € | 1.138.421,81 € | 1.161.190,25 € |
| 927.369,18 € | 952.580,45 € | 971.632,06 € | 991.064,70 € | 1.013.655,54 € | 1.031.103,71 € | 1.051.725,78 € | 1.072.760,30 € | 1.097.213,36 € | 1.116.099,82 € | 1.138.421,81 € | 1.161.190,25 € |

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| 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
| 2048 | 2049 | 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 2056 | 2057 | 2058 |
| 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 |
| 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 |
| 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% |
| 63,83 € | 65,11 € | 66,41 € | 67,74 € | 69,10 € | 70,48 € | 71,89 € | 73,33 € | 74,79 € | 76,29 € | 77,81 € |
| 2.175.113,81 € | 2.212.554,29 € | 2.256.805,38 € | 2.301.941,49 € | 2.354.413,14 € | 2.394.939,92 € | 2.442.838,72 € | 2.491.695,49 € | 2.548.492,50 € | 2.592.359,99 € | 2.644.207,19 € |
| 435.022,76 € | 442.510,86 € | 451.361,08 € | 460.388,30 € | 470.882,63 € | 478.987,98 € | 488.567,74 € | 498.339,10 € | 509.698,50 € | 518.472,00 € | 528.841,44 € |
| 2.610.136,57 € | 2.655.065,15 € | 2.708.166,45 € | 2.762.329,78 € | 2.825.295,77 € | 2.873.927,91 € | 2.931.406,46 € | 2.990.034,59 € | 3.058.191,00 € | 3.110.831,99 € | 3.173.048,63 € |
| 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% |
| 1.213.760,39 € | 1.234.652,99 € | 1.259.346,05 € | 1.284.532,97 € | 1.313.813,28 € | 1.336.428,10 € | 1.363.156,66 € | 1.390.419,79 € | 1.422.113,75 € | 1.446.592,75 € | 1.475.524,61 € |
| 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% | 53,50% |
| 1.396.376,18 € | 1.420.412,16 € | 1.448.820,41 € | 1.477.796,82 € | 1.511.482,49 € | 1.537.499,81 € | 1.568.249,80 € | 1.599.614,80 € | 1.636.077,25 € | 1.664.239,24 € | 1.697.524,02 € |
| 26.101,37 € | 26.550,65 € | 27.081,66 € | 27.623,30 € | 28.252,96 € | 28.739,28 € | 29.314,06 € | 29.900,35 € | 30.581,91 € | 31.108,32 € | 31.730,49 € |
| 1.187.659,02 € | 1.208.102,34 € | 1.232.264,38 € | 1.256.909,67 € | 1.285.560,32 € | 1.307.688,82 € | 1.333.842,60 € | 1.360.519,45 € | 1.391.531,84 € | 1.415.484,43 € | 1.443.794,12 € |
| 1.187.659,02 € | 1.208.102,34 € | 1.232.264,38 € | 1.256.909,67 € | 1.285.560,32 € | 1.307.688,82 € | 1.333.842,60 € | 1.360.519,45 € | 1.391.531,84 € | 1.415.484,43 € | 1.443.794,12 € |

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NOVOTEL

| Değerleme Yılı | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Periyot Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Yıllar Years | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
| Toplam Oda Sayısı Total Number of Rooms | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 |
| Faal Gün Sayısı The Number of Operative Days | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 |
| Doluluk Oranı Occupancy Rate | 58,00% | 60,00% | 63,00% | 66,15% | 68,13% | 70,18% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% |
| Oda Fiyatı (€) Room Price (€) | 48,00 € | 50,40 € | 52,92 € | 55,57 € | 57,23 € | 58,95 € | 60,72 € | 62,54 € | 64,42 € | 66,35 € | 68,34 € | 70,39 € |
| Konaklama Gelir Toplamı Total Accommodation Income | 978.186,24 € | 1.059.609,60 € | 1.168.219,58 € | 1.287.962,09 € | 1.370.142,54 € | 1.449.612,68 € | 1.537.894,09 € | 1.584.030,92 € | 1.636.021,85 € | 1.680.498,40 € | 1.730.913,35 € | 1.782.840,75 € |
| Diğer Gelir Toplamı Total Other Income | 313.019,60 € | 339.075,07 € | 373.830,27 € | 412.147,87 € | 438.445,61 € | 463.876,06 € | 492.126,11 € | 506.889,89 € | 523.526,99 € | 537.759,49 € | 553.892,27 € | 570.509,04 € |
| Toplam Brüt Gelir Total Gross Income | 1.291.205,84 € | 1.398.684,67 € | 1.542.049,85 € | 1.700.109,96 € | 1.808.588,15 € | 1.913.488,74 € | 2.030.020,20 € | 2.090.920,81 € | 2.159.548,84 € | 2.218.257,89 € | 2.284.805,62 € | 2.353.349,79 € |
| Brüt Faaliyet Karı Oranı - GOP Oranı Gross Operating Profit Rate | 32,00% | 33,60% | 35,28% | 37,04% | 38,16% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% |
| Brüt Faaliyet Karı - GOP Gross Operating Profit | 413.185,87 € | 469.958,05 € | 544.035,19 € | 629.788,73 € | 690.072,60 € | 752.000,68 € | 797.797,53 € | 821.731,45 € | 848.702,25 € | 871.774,90 € | 897.928,14 € | 924.865,99 € |
| İşletme Gideri Oranı OpEx Rate | 68,00% | 66,40% | 64,72% | 62,96% | 61,84% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% |
| İşletme Gider Toplamı Total Operating Expense | 878.019,97 € | 928.726,62 € | 998.014,66 € | 1.070.321,23 € | 1.118.515,56 € | 1.161.488,05 € | 1.232.222,68 € | 1.269.189,36 € | 1.310.846,59 € | 1.346.482,99 € | 1.386.877,48 € | 1.428.483,80 € |
| Yenileme Maliyeti (%1) Renovation Cost | 12.912,06 € | 13.986,85 € | 15.420,50 € | 17.001,10 € | 18.085,88 € | 19.134,89 € | 20.300,20 € | 20.909,21 € | 21.595,49 € | 22.182,58 € | 22.848,06 € | 23.533,50 € |
| Net Gelir Toplamı Total Net Income | 400.273,81 € | 455.971,20 € | 528.614,69 € | 612.787,63 € | 671.986,72 € | 732.865,80 € | 777.497,32 € | 800.822,24 € | 827.106,77 € | 849.592,32 € | 875.080,09 € | 901.332,49 € |
| Nakit Akışı Cash Flow | 400.273,81 € | 455.971,20 € | 528.614,69 € | 612.787,63 € | 671.986,72 € | 732.865,80 € | 777.497,32 € | 800.822,24 € | 827.106,77 € | 849.592,32 € | 875.080,09 € | 901.332,49 € |

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| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 |
| 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 |
| 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 |
| 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% |
| 72,50 € | 74,68 € | 75,80 € | 76,93 € | 78,09 € | 79,26 € | 80,45 € | 81,65 € | 82,88 € | 84,12 € | 85,38 € | 86,66 € |
| 1.841.357,00 € | 1.891.415,75 € | 1.919.786,99 € | 1.948.583,79 € | 1.983.231,22 € | 2.007.479,74 € | 2.037.591,94 € | 2.068.155,81 € | 2.104.929,32 € | 2.130.665,82 € | 2.162.625,81 € | 2.195.065,20 € |
| 589.234,24 € | 605.253,04 € | 614.331,84 € | 623.546,81 € | 634.633,99 € | 642.393,52 € | 652.029,42 € | 661.809,86 € | 673.577,38 € | 681.813,06 € | 692.040,26 € | 702.420,86 € |
| 2.430.591,24 € | 2.496.668,79 € | 2.534.118,83 € | 2.572.130,61 € | 2.617.865,20 € | 2.649.873,26 € | 2.689.621,35 € | 2.729.965,67 € | 2.778.506,71 € | 2.812.478,89 € | 2.854.666,07 € | 2.897.486,06 € |
| 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% |
| 955.221,86 € | 981.190,33 € | 995.908,18 € | 1.010.846,80 € | 1.028.820,49 € | 1.041.399,65 € | 1.057.020,64 € | 1.072.875,95 € | 1.091.952,57 € | 1.105.303,63 € | 1.121.883,18 € | 1.138.711,43 € |
| 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% |
| 1.475.369,38 € | 1.515.478,47 € | 1.538.210,64 € | 1.561.283,80 € | 1.589.044,71 € | 1.608.473,61 € | 1.632.600,71 € | 1.657.089,72 € | 1.686.554,14 € | 1.707.175,26 € | 1.732.782,89 € | 1.758.774,63 € |
| 24.305,91 € | 24.966,69 € | 25.341,19 € | 25.721,31 € | 26.178,65 € | 26.498,73 € | 26.896,21 € | 27.299,66 € | 27.785,07 € | 28.124,79 € | 28.546,66 € | 28.974,86 € |
| 930.915,95 € | 956.223,64 € | 970.566,99 € | 985.125,50 € | 1.002.641,84 € | 1.014.900,92 € | 1.030.124,43 € | 1.045.576,30 € | 1.064.167,50 € | 1.077.178,84 € | 1.093.336,52 € | 1.109.736,57 € |
| 930.915,95 € | 956.223,64 € | 970.566,99 € | 985.125,50 € | 1.002.641,84 € | 1.014.900,92 € | 1.030.124,43 € | 1.045.576,30 € | 1.064.167,50 € | 1.077.178,84 € | 1.093.336,52 € | 1.109.736,57 € |

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| 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
| 2048 | 2049 | 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 2056 | 2057 | 2058 |
| 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 |
| 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 |
| 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% |
| 87,96 € | 89,28 € | 90,62 € | 91,98 € | 93,36 € | 94,76 € | 96,18 € | 97,63 € | 99,09 € | 100,58 € | 102,09 € |
| 2.234.095,26 € | 2.261.411,04 € | 2.295.332,21 € | 2.329.762,19 € | 2.371.187,28 € | 2.400.179,25 € | 2.436.181,94 € | 2.472.724,67 € | 2.516.691,75 € | 2.547.462,78 € | 2.585.674,72 € |
| 714.910,48 € | 723.651,53 € | 734.506,31 € | 745.523,90 € | 758.779,93 € | 768.057,36 € | 779.578,22 € | 791.271,90 € | 805.341,36 € | 815.188,09 € | 827.415,91 € |
| 2.949.005,75 € | 2.985.062,58 € | 3.029.838,52 € | 3.075.286,09 € | 3.129.967,21 € | 3.168.236,62 € | 3.215.760,17 € | 3.263.996,57 € | 3.322.033,11 € | 3.362.650,86 € | 3.413.090,63 € |
| 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% |
| 1.158.958,66 € | 1.173.128,98 € | 1.190.725,92 € | 1.208.586,81 € | 1.230.076,47 € | 1.245.116,34 € | 1.263.793,09 € | 1.282.749,99 € | 1.305.558,33 € | 1.321.521,10 € | 1.341.343,92 € |
| 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% | 60,70% |
| 1.790.047,09 € | 1.811.933,59 € | 1.839.112,60 € | 1.866.699,29 € | 1.899.890,73 € | 1.923.120,27 € | 1.951.967,08 € | 1.981.246,58 € | 2.016.474,78 € | 2.041.129,76 € | 2.071.746,71 € |
| 29.490,06 € | 29.850,63 € | 30.298,39 € | 30.752,86 € | 31.299,67 € | 31.682,37 € | 32.157,60 € | 32.639,97 € | 33.220,33 € | 33.626,51 € | 34.130,91 € |
| 1.129.468,60 € | 1.143.278,36 € | 1.160.427,53 € | 1.177.833,95 € | 1.198.776,80 € | 1.213.433,98 € | 1.231.635,49 € | 1.250.110,02 € | 1.272.338,00 € | 1.287.894,60 € | 1.307.213,01 € |
| 1.129.468,60 € | 1.143.278,36 € | 1.160.427,53 € | 1.177.833,95 € | 1.198.776,80 € | 1.213.433,98 € | 1.231.635,49 € | 1.250.110,02 € | 1.272.338,00 € | 1.287.894,60 € | 1.307.213,01 € |

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IBIS&NOVOTEL TOPLAM

| Değerleme Yılı | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
|---|--------------|--------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Periyot Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| Yıllar Years | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | 2039 |
| IBIS OTEL NET NAKİT AKIŞI | 430.030,91 € | 497.076,51 € | 576.114,08 € | 667.680,26 € | 732.073,79 € | 751.975,80 € | 774.535,08 € | 797.771,13 € | 823.955,51 € | 846.355,39 € | 871.746,05 € | 897.898,43 € | 927.369,18 € | 952.580,45 € | 971.632,06 € | 991.064,70 € |
| NOVOTEL NET NAKİT AKIŞI | 400.273,81 € | 455.971,20 € | 528.614,69 € | 612.787,63 € | 671.986,72 € | 732.865,80 € | 777.497,32 € | 800.822,24 € | 827.106,77 € | 849.592,32 € | 875.080,09 € | 901.332,49 € | 930.915,95 € | 956.223,64 € | 970.566,99 € | 985.125,50 € |
| YILLIK ÜST HAKKI MALİYETİ(€) | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € |
| EMLAK VERGİSİ | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € |
| BİNA SİĞORTASI | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € |
| TOPLAM NET NAKİT AKIŞI | 703.726,72 € | 826.469,71 € | 978.150,77 € | 1.153.889,89 € | 1.277.482,51 € | 1.358.263,60 € | 1.425.454,40 € | 1.472.015,37 € | 1.524.484,27 € | 1.569.369,71 € | 1.620.248,14 € | 1.672.652,92 € | 1.731.707,13 € | 1.782.226,09 € | 1.815.621,05 € | 1.849.612,19 € |
| İndirgeme Oranı Discount Rate | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% |
| İndirgenmiş Nakit Akışı Discounted Cash Flow | 628.327,43 € | 658.856,59 € | 696.228,40 € | 733.317,89 € | 724.877,88 € | 688.138,61 € | 644.803,18 € | 594.522,32 € | 549.744,31 € | 505.295,04 € | 465.782,62 € | 429.328,34 € | 396.862,58 € | 364.678,77 € | 331.707,18 € | 301.711,81 € |

| 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 | 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 2056 | 2057 | 2058 |

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|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 1.013.655,54 € | 1.031.103,71 € | 1.051.725,78 € | 1.072.760,30 € | 1.097.213,36 € | 1.116.099,82 € | 1.138.421,81 € | 1.161.190,25 € | 1.187.659,02 € | 1.208.102,34 € | 1.232.264,38 € | 1.256.909,67 € | 1.285.560,32 € | 1.307.688,82 € | 1.333.842,60 € | 1.360.519,45 € | 1.391.531,84 € | 1.415.484,43 € | 1.443.794,12 € |
| 1.002.641,84 € | 1.014.900,92 € | 1.030.124,43 € | 1.045.576,30 € | 1.064.167,50 € | 1.077.178,84 € | 1.093.336,52 € | 1.109.736,57 € | 1.129.468,60 € | 1.143.278,36 € | 1.160.427,53 € | 1.177.833,95 € | 1.198.776,80 € | 1.213.433,98 € | 1.231.635,49 € | 1.250.110,02 € | 1.272.338,00 € | 1.287.894,60 € | 1.307.213,01 € |
| 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € |
| 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € |
| 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € |
| 1.889.719,38 € | 1.919.426,63 € | 1.955.272,21 € | 1.991.758,60 € | 2.034.802,86 € | 2.066.700,66 € | 2.105.180,34 € | 2.144.348,82 € | 2.190.549,62 € | 2.224.802,69 € | 2.266.113,92 € | 2.308.165,62 € | 2.357.759,13 € | 2.394.544,80 € | 2.438.900,08 € | 2.484.051,47 € | 2.537.291,84 € | 2.576.801,03 € | 2.624.429,14 € |
| 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% | 12,00% |
| 275.226,93 € | 249.601,45 € | 227.020,35 € | 206.479,17 € | 188.340,56 € | 170.797,33 € | 155.336,95 € | 141.274,21 € | 128.855,37 € | 116.848,44 € | 106.266,19 € | 96.641,20 € | 88.140,76 € | 79.924,93 € | 72.683,41 € | 66.097,32 € | 60.280,34 € | 54.659,81 € | 49.705,46 € |

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| | |
|-------------------------------------|-----------------|
| Exchange Rate 29.12.2023 CBRT (1\$) | ₺29,4382 |
| Exchange Rate 29.12.2023 CBRT (1€) | ₺32,5739 |

| Valuation Table | | | |
|--------------------------------|-----------------|-----------------|-----------------|
| Risk-free Rate of Return | 8,00% | 8,00% | 8,00% |
| Risk Premium | 3,50% | 4,00% | 4,50% |
| Discount Rate | 11,50% | 12,00% | 12,50% |
| Total Present Value (€) | 11.821.828,35 € | 11.248.363,16 € | 10.718.811,31 € |
| Approximate Present Value (€) | 11.820.000,00 € | 11.250.000,00 € | 10.720.000,00 € |
| Present Value (TL) | ₺385.083.054,40 | ₺366.403.056,75 | ₺349.153.487,73 |
| Approximate Present Value (TL) | ₺385.080.000,00 | ₺366.400.000,00 | ₺349.150.000,00 |

This Document was signed via e-signature within the scope of the "Electronic Signature Law" no 5070.

İBİS OTEL

Discounted Cash Flow Over Rental Income

| Değerleme Yılı | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Periyot Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Yıllar Years | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
| Toplam Oda Sayısı Total Number of Rooms | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 |
| Faal Gün Sayısı The Number of Operative Days | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 |
| Doluluk Oranı Occupancy Rate | 64,00% | 67,20% | 70,56% | 74,09% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% |
| Oda Fiyatı (€) Room Price (€) | 33,00 € | 34,65 € | 36,38 € | 38,20 € | 39,35 € | 40,53 € | 41,74 € | 43,00 € | 44,29 € | 45,61 € | 46,98 € | 48,39 € |
| Konaklama Gelir Toplamı Total Accommodation Income | 943.050,24 € | 1.036.872,14 € | 1.143.151,54 € | 1.260.324,57 € | 1.340.741,57 € | 1.377.190,69 € | 1.418.506,41 € | 1.461.061,60 € | 1.509.016,44 € | 1.550.040,25 € | 1.596.541,46 € | 1.644.437,70 € |
| Diğer Gelir Toplamı Total Other Income | 188.610,05 € | 207.374,43 € | 228.630,31 € | 252.064,91 € | 268.148,31 € | 275.438,14 € | 283.701,28 € | 292.212,32 € | 301.803,29 € | 310.008,05 € | 319.308,29 € | 328.887,54 € |
| Toplam Brüt Gelir Total Gross Income | 1.131.660,29 € | 1.244.246,57 € | 1.371.781,85 € | 1.512.389,49 € | 1.608.889,88 € | 1.652.628,83 € | 1.702.207,69 € | 1.753.273,92 € | 1.810.819,73 € | 1.860.048,30 € | 1.915.849,75 € | 1.973.325,24 € |
| Brüt Faaliyet Karı Oranı - GOP Oranı Gross Operating Profit Rate | 39,00% | 40,95% | 43,00% | 45,15% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% |
| Otel Kira Sözleşme Oranı Hotel Lease Agreement Rate | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% |
| Sözleşme AGOP Oranı Lease Agreement Adjusted GOP Rate | 8,00% | | | | | | | | | | | |
| AGOP Geliri Adjusted GOP Income | 95,00% | | | | | | | | | | | |
| Brüt Gelir Üzerinden Yıllık Kira Bedeli Annual Rental Fee on Gross Income | 282.915,07 € | 311.061,64 € | 342.945,46 € | 378.097,37 € | 402.222,47 € | 413.157,21 € | 425.551,92 € | 438.318,48 € | 452.704,93 € | 465.012,08 € | 478.962,44 € | 493.331,31 € |
| AGOP Üzerinden Yıllık Kira Bedeli Annual Rental Fee on AGOP Rate | 333.273,95 € | 389.480,28 € | 456.084,88 € | 533.722,34 € | 588.478,93 € | 604.477,19 € | 622.611,51 € | 641.289,86 € | 662.338,22 € | 680.344,41 € | 700.754,74 € | 721.777,38 € |
| Projeksiyona Esas Yıllık Kira Bedeli Annual Rental Fee Based on Projection | 333.273,95 € | 389.480,28 € | 456.084,88 € | 533.722,34 € | 588.478,93 € | 604.477,19 € | 622.611,51 € | 641.289,86 € | 662.338,22 € | 680.344,41 € | 700.754,74 € | 721.777,38 € |
| Yenileme Maliyeti (%5 Sözleşme) Renovation Cost | 471,53 € | 518,44 € | 571,58 € | 630,16 € | 670,37 € | 688,60 € | 709,25 € | 730,53 € | 754,51 € | 775,02 € | 798,27 € | 822,22 € |
| Net Gelir Toplamı Total Net Income | 332.802,43 € | 388.961,85 € | 455.513,31 € | 533.092,18 € | 587.808,56 € | 603.788,60 € | 621.902,26 € | 640.559,32 € | 661.583,71 € | 679.569,39 € | 699.956,47 € | 720.955,16 € |
| Nakit Akışı Cash Flow | 332.802,43 € | 388.961,85 € | 455.513,31 € | 533.092,18 € | 587.808,56 € | 603.788,60 € | 621.902,26 € | 640.559,32 € | 661.583,71 € | 679.569,39 € | 699.956,47 € | 720.955,16 € |

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| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 |

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|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 |
| 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 |
| 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% |
| 49,84 € | 51,34 € | 52,37 € | 53,41 € | 54,48 € | 55,57 € | 56,68 € | 57,82 € | 58,97 € | 60,15 € | 61,36 € | 62,58 € | 63,83 € | 65,11 € |
| 1.698.411,30 € | 1.744.583,96 € | 1.779.475,64 € | 1.815.065,15 € | 1.856.438,69 € | 1.888.393,78 € | 1.926.161,66 € | 1.964.684,89 € | 2.009.468,94 € | 2.044.058,16 € | 2.084.939,33 € | 2.126.638,11 € | 2.175.113,81 € | 2.212.554,29 € |
| 339.682,26 € | 348.916,79 € | 355.895,13 € | 363.013,03 € | 371.287,74 € | 377.678,76 € | 385.232,33 € | 392.936,98 € | 401.893,79 € | 408.811,63 € | 416.987,87 € | 425.327,62 € | 435.022,76 € | 442.510,86 € |
| 2.038.093,56 € | 2.093.500,75 € | 2.135.370,77 € | 2.178.078,18 € | 2.227.726,43 € | 2.266.072,54 € | 2.311.393,99 € | 2.357.621,87 € | 2.411.362,73 € | 2.452.869,80 € | 2.501.927,19 € | 2.551.965,73 € | 2.610.136,57 € | 2.655.065,15 € |

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| 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% |
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| 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% |
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|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 509.523,39 € | 523.375,19 € | 533.842,69 € | 544.519,55 € | 556.931,61 € | 566.518,14 € | 577.848,50 € | 589.405,47 € | 602.840,68 € | 613.217,45 € | 625.481,80 € | 637.991,43 € | 652.534,14 € | 663.766,29 € |
| 745.467,50 € | 765.733,62 € | 781.048,30 € | 796.669,26 € | 814.828,96 € | 828.854,70 € | 845.431,79 € | 862.340,43 € | 881.997,07 € | 897.178,98 € | 915.122,56 € | 933.425,02 € | 954.701,99 € | 971.135,39 € |
| 745.467,50 € | 765.733,62 € | 781.048,30 € | 796.669,26 € | 814.828,96 € | 828.854,70 € | 845.431,79 € | 862.340,43 € | 881.997,07 € | 897.178,98 € | 915.122,56 € | 933.425,02 € | 954.701,99 € | 971.135,39 € |

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|----------|----------|----------|----------|----------|----------|----------|----------|------------|------------|------------|------------|------------|------------|
| 849,21 € | 872,29 € | 889,74 € | 907,53 € | 928,22 € | 944,20 € | 963,08 € | 982,34 € | 1.004,73 € | 1.022,03 € | 1.042,47 € | 1.063,32 € | 1.087,56 € | 1.106,28 € |
|----------|----------|----------|----------|----------|----------|----------|----------|------------|------------|------------|------------|------------|------------|

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|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 744.618,29 € | 764.861,33 € | 780.158,56 € | 795.761,73 € | 813.900,74 € | 827.910,50 € | 844.468,71 € | 861.358,09 € | 880.992,33 € | 896.156,96 € | 914.080,09 € | 932.361,70 € | 953.614,43 € | 970.029,11 € |
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|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 744.618,29 € | 764.861,33 € | 780.158,56 € | 795.761,73 € | 813.900,74 € | 827.910,50 € | 844.468,71 € | 861.358,09 € | 880.992,33 € | 896.156,96 € | 914.080,09 € | 932.361,70 € | 953.614,43 € | 970.029,11 € |
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| 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
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| 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
| 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 2056 | 2057 | 2058 |

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|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 | 122 |
| 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 |
| 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% | 76,31% |
| 66,41 € | 67,74 € | 69,10 € | 70,48 € | 71,89 € | 73,33 € | 74,79 € | 76,29 € | 77,81 € |
| 2.256.805,38 € | 2.301.941,49 € | 2.354.413,14 € | 2.394.939,92 € | 2.442.838,72 € | 2.491.695,49 € | 2.548.492,50 € | 2.592.359,99 € | 2.644.207,19 € |
| 451.361,08 € | 460.388,30 € | 470.882,63 € | 478.987,98 € | 488.567,74 € | 498.339,10 € | 509.698,50 € | 518.472,00 € | 528.841,44 € |
| 2.708.166,45 € | 2.762.329,78 € | 2.825.295,77 € | 2.873.927,91 € | 2.931.406,46 € | 2.990.034,59 € | 3.058.191,00 € | 3.110.831,99 € | 3.173.048,63 € |

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| 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% | 46,50% |
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| 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% | 25,00% |
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|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 677.041,61 € | 690.582,45 € | 706.323,94 € | 718.481,98 € | 732.851,62 € | 747.508,65 € | 764.547,75 € | 777.708,00 € | 793.262,16 € |
| 990.558,09 € | 1.010.369,26 € | 1.033.400,14 € | 1.051.188,17 € | 1.072.211,94 € | 1.093.656,18 € | 1.118.585,54 € | 1.137.839,89 € | 1.160.596,68 € |
| 990.558,09 € | 1.010.369,26 € | 1.033.400,14 € | 1.051.188,17 € | 1.072.211,94 € | 1.093.656,18 € | 1.118.585,54 € | 1.137.839,89 € | 1.160.596,68 € |

| | | | | | | | | |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 1.128,40 € | 1.150,97 € | 1.177,21 € | 1.197,47 € | 1.221,42 € | 1.245,85 € | 1.274,25 € | 1.296,18 € | 1.322,10 € |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|

| | | | | | | | | |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 989.429,69 € | 1.009.218,28 € | 1.032.222,93 € | 1.049.990,70 € | 1.070.990,52 € | 1.092.410,33 € | 1.117.311,30 € | 1.136.543,71 € | 1.159.274,58 € |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|

| | | | | | | | | |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 989.429,69 € | 1.009.218,28 € | 1.032.222,93 € | 1.049.990,70 € | 1.070.990,52 € | 1.092.410,33 € | 1.117.311,30 € | 1.136.543,71 € | 1.159.274,58 € |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|

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NOVOTEL

| Değerleme Yılı | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Periyot Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Yıllar Years | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
| Toplam Oda Sayısı Total Number of Rooms | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 |
| Faal Gün Sayısı The Number of Operative Days | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 |
| Doluluk Oranı Occupancy Rate | 58,00% | 60,00% | 63,00% | 66,15% | 68,13% | 70,18% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% |
| Oda Fiyatı (€) Room Price (€) | 48,00 € | 50,40 € | 52,92 € | 55,57 € | 57,23 € | 58,95 € | 60,72 € | 62,54 € | 64,42 € | 66,35 € | 68,34 € | 70,39 € |
| Konaklama Gelir Toplamı Total Accommodation Income | 978.186,24 € | 1.059.609,60 € | 1.168.219,58 € | 1.287.962,09 € | 1.370.142,54 € | 1.449.612,68 € | 1.537.894,09 € | 1.584.030,92 € | 1.636.021,85 € | 1.680.498,40 € | 1.730.913,35 € | 1.782.840,75 € |
| Diğer Gelir Toplamı Total Other Income | 313.019,60 € | 339.075,07 € | 373.830,27 € | 412.147,87 € | 438.445,61 € | 463.876,06 € | 492.126,11 € | 506.889,89 € | 523.526,99 € | 537.759,49 € | 553.892,27 € | 570.509,04 € |
| Toplam Brüt Gelir Total Gross Income | 1.291.205,84 € | 1.398.684,67 € | 1.542.049,85 € | 1.700.109,96 € | 1.808.588,15 € | 1.913.488,74 € | 2.030.020,20 € | 2.090.920,81 € | 2.159.548,84 € | 2.218.257,89 € | 2.284.805,62 € | 2.353.349,79 € |
| Brüt Faaliyet Karı Oranı - GOP Oranı Gross Operating Profit Rate | 32,00% | 33,60% | 35,28% | 37,04% | 38,16% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% |
| Otel Kira Sözleşme Oranı Hotel Lease Agreement Rate | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% |
| Sözleşme AGOP Oranı Lease Agreement Adjusted GOP Rate | 8,00% | | | | | | | | | | | |
| AGOP Geliri Adjusted GOP Income | 95,00% | | | | | | | | | | | |
| Brüt Gelir Üzerinden Yıllık Kira Bedeli Annual Rental Fee on Gross Income | 284.065,28 € | 307.710,63 € | 339.250,97 € | 374.024,19 € | 397.889,39 € | 420.967,52 € | 446.604,44 € | 460.002,58 € | 475.100,74 € | 488.016,73 € | 502.657,24 € | 517.736,95 € |
| AGOP Üzerinden Yıllık Kira Bedeli Annual Rental Fee on AGOP Rate | 294.394,93 € | 340.160,11 € | 399.637,64 € | 469.090,94 € | 518.116,27 € | 568.975,51 € | 603.626,11 € | 621.734,90 € | 642.141,43 € | 659.598,55 € | 679.386,51 € | 699.768,10 € |
| Projeksiyona Esas Yıllık Kira Bedeli Annual Rental Fee Based on Projection | 294.394,93 € | 340.160,11 € | 399.637,64 € | 469.090,94 € | 518.116,27 € | 568.975,51 € | 603.626,11 € | 621.734,90 € | 642.141,43 € | 659.598,55 € | 679.386,51 € | 699.768,10 € |
| Yenileme Maliyeti (%5 Sözleşme) Renovation Cost | 489,09 € | 529,80 € | 584,11 € | 643,98 € | 685,07 € | 724,81 € | 768,95 € | 792,02 € | 818,01 € | 840,25 € | 865,46 € | 891,42 € |
| Net Gelir Toplamı Total Net Income | 293.905,84 € | 339.630,31 € | 399.053,53 € | 468.446,96 € | 517.431,20 € | 568.250,70 € | 602.857,17 € | 620.942,88 € | 641.323,42 € | 658.758,30 € | 678.521,05 € | 698.876,68 € |
| Nakit Akışı Cash Flow | 293.905,84 € | 339.630,31 € | 399.053,53 € | 468.446,96 € | 517.431,20 € | 568.250,70 € | 602.857,17 € | 620.942,88 € | 641.323,42 € | 658.758,30 € | 678.521,05 € | 698.876,68 € |

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| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 |
| 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 |
| 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 |
| 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% |
| 72,50 € | 74,68 € | 75,80 € | 76,93 € | 78,09 € | 79,26 € | 80,45 € | 81,65 € | 82,88 € | 84,12 € | 85,38 € | 86,66 € | 87,96 € | 89,28 € |
| 1.841.357,00 € | 1.891.415,75 € | 1.919.786,99 € | 1.948.583,79 € | 1.983.231,22 € | 2.007.479,74 € | 2.037.591,94 € | 2.068.155,81 € | 2.104.929,32 € | 2.130.665,82 € | 2.162.625,81 € | 2.195.065,20 € | 2.234.095,26 € | 2.261.411,04 € |
| 589.234,24 € | 605.253,04 € | 614.331,84 € | 623.546,81 € | 634.633,99 € | 642.393,52 € | 652.029,42 € | 661.809,86 € | 673.577,38 € | 681.813,06 € | 692.040,26 € | 702.420,86 € | 714.910,48 € | 723.651,53 € |
| 2.430.591,24 € | 2.496.668,79 € | 2.534.118,83 € | 2.572.130,61 € | 2.617.865,20 € | 2.649.873,26 € | 2.689.621,35 € | 2.729.965,67 € | 2.778.506,71 € | 2.812.478,89 € | 2.854.666,07 € | 2.897.486,06 € | 2.949.005,75 € | 2.985.062,58 € |
| 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% |
| 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% |
| 534.730,07 € | 549.267,13 € | 557.506,14 € | 565.868,73 € | 575.930,34 € | 582.972,12 € | 591.716,70 € | 600.592,45 € | 611.271,48 € | 618.745,36 € | 628.026,54 € | 637.446,93 € | 648.781,26 € | 656.713,77 € |
| 722.735,84 € | 742.383,98 € | 753.519,74 € | 764.822,54 € | 778.421,71 € | 787.939,30 € | 799.758,39 € | 811.754,76 € | 826.188,43 € | 836.290,05 € | 848.834,40 € | 861.566,92 € | 876.886,29 € | 887.607,78 € |
| 722.735,84 € | 742.383,98 € | 753.519,74 € | 764.822,54 € | 778.421,71 € | 787.939,30 € | 799.758,39 € | 811.754,76 € | 826.188,43 € | 836.290,05 € | 848.834,40 € | 861.566,92 € | 876.886,29 € | 887.607,78 € |
| 920,68 € | 945,71 € | 959,89 € | 974,29 € | 991,62 € | 1.003,74 € | 1.018,80 € | 1.034,08 € | 1.052,46 € | 1.065,33 € | 1.081,31 € | 1.097,53 € | 1.117,05 € | 1.130,71 € |
| 721.815,16 € | 741.438,27 € | 752.559,85 € | 763.848,25 € | 777.430,10 € | 786.935,56 € | 798.739,59 € | 810.720,69 € | 825.135,97 € | 835.224,72 € | 847.753,09 € | 860.469,39 € | 875.769,24 € | 886.477,07 € |
| 721.815,16 € | 741.438,27 € | 752.559,85 € | 763.848,25 € | 777.430,10 € | 786.935,56 € | 798.739,59 € | 810.720,69 € | 825.135,97 € | 835.224,72 € | 847.753,09 € | 860.469,39 € | 875.769,24 € | 886.477,07 € |

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| 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
|------|------|------|------|------|------|------|------|------|
| 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
| 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 2056 | 2057 | 2058 |

| | | | | | | | | |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 | 96 |
| 365 | 365 | 366 | 365 | 365 | 365 | 366 | 365 | 365 |
| 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% | 72,28% |
| 90,62 € | 91,98 € | 93,36 € | 94,76 € | 96,18 € | 97,63 € | 99,09 € | 100,58 € | 102,09 € |
| 2.295.332,21 € | 2.329.762,19 € | 2.371.187,28 € | 2.400.179,25 € | 2.436.181,94 € | 2.472.724,67 € | 2.516.691,75 € | 2.547.462,78 € | 2.585.674,72 € |
| 734.506,31 € | 745.523,90 € | 758.779,93 € | 768.057,36 € | 779.578,22 € | 791.271,90 € | 805.341,36 € | 815.188,09 € | 827.415,91 € |
| 3.029.838,52 € | 3.075.286,09 € | 3.129.967,21 € | 3.168.236,62 € | 3.215.760,17 € | 3.263.996,57 € | 3.322.033,11 € | 3.362.650,86 € | 3.413.090,63 € |

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|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% | 39,30% |
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|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% | 22,00% |
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|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| 666.564,47 € | 676.562,94 € | 688.592,79 € | 697.012,06 € | 707.467,24 € | 718.079,25 € | 730.847,28 € | 739.783,19 € | 750.879,94 € |
| 900.921,90 € | 914.435,72 € | 930.695,14 € | 942.074,54 € | 956.205,66 € | 970.548,75 € | 987.805,90 € | 999.883,58 € | 1.014.881,84 € |
| 900.921,90 € | 914.435,72 € | 930.695,14 € | 942.074,54 € | 956.205,66 € | 970.548,75 € | 987.805,90 € | 999.883,58 € | 1.014.881,84 € |

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| 1.147,67 € | 1.164,88 € | 1.185,59 € | 1.200,09 € | 1.218,09 € | 1.236,36 € | 1.258,35 € | 1.273,73 € | 1.292,84 € |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|

| | | | | | | | | |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| 899.774,23 € | 913.270,84 € | 929.509,55 € | 940.874,45 € | 954.987,57 € | 969.312,38 € | 986.547,56 € | 998.609,85 € | 1.013.589,00 € |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|

| | | | | | | | | |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| 899.774,23 € | 913.270,84 € | 929.509,55 € | 940.874,45 € | 954.987,57 € | 969.312,38 € | 986.547,56 € | 998.609,85 € | 1.013.589,00 € |
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İBİS&NOVOTEL TOPLAM

| Değerleme Yılı | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
|---|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Periyot Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| Yıllar Years | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | 2039 | 2040 |
| İBİS OTEL NET NAKİT AKIŞI | 332.802,43 € | 388.961,85 € | 455.513,31 € | 533.092,18 € | 587.808,56 € | 603.788,60 € | 621.902,26 € | 640.559,32 € | 661.583,71 € | 679.569,39 € | 699.956,47 € | 720.955,16 € | 744.618,29 € | 764.861,33 € | 780.158,56 € | 795.761,73 € | 813.900,74 € |
| NOVOTEL NET NAKİT AKIŞI | 293.905,84 € | 339.630,31 € | 399.053,53 € | 468.446,96 € | 517.431,20 € | 568.250,70 € | 602.857,17 € | 620.942,88 € | 641.323,42 € | 658.758,30 € | 678.521,05 € | 698.876,68 € | 721.815,16 € | 741.438,27 € | 752.559,85 € | 763.848,25 € | 777.430,10 € |
| YILLIK ÜST HAKKI MALİYETİ(€) | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € |
| EMLAK VERGİSİ | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € |
| BİNA SİGORTASI | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € |
| TOPLAM NET NAKİT AKIŞI | 500.130,27 € | 602.014,15 € | 727.988,84 € | 874.961,14 € | 978.661,75 € | 1.045.461,30 € | 1.098.181,42 € | 1.134.924,21 € | 1.176.329,13 € | 1.211.749,69 € | 1.251.899,52 € | 1.293.253,85 € | 1.339.855,45 € | 1.379.721,61 € | 1.406.140,41 € | 1.433.031,98 € | 1.464.752,83 € |
| İndirgeme Oran Discount Rate | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% |
| İndirgenmiş Nakit Akışı Discounted Cash Flow | 454.663,88 € | 497.532,36 € | 546.948,79 € | 597.610,23 € | 607.671,95 € | 590.135,65 € | 563.540,71 € | 529.450,52 € | 498.878,38 € | 467.181,96 € | 438.783,14 € | 412.070,53 € | 388.108,40 € | 363.323,82 € | 336.618,83 € | 311.869,51 € | 289.793,54 € |

| 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 |
|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 | 2050 | 2051 | 2052 | 2053 | 2054 | 2055 | 2056 | 2057 | 2058 |

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|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 827.910,50 € | 844.468,71 € | 861.358,09 € | 880.992,33 € | 896.156,96 € | 914.080,09 € | 932.361,70 € | 953.614,43 € | 970.029,11 € | 989.429,69 € | 1.009.218,28 € | 1.032.222,93 € | 1.049.990,70 € | 1.070.990,52 € | 1.092.410,33 € | 1.117.311,30 € | 1.136.543,71 € | 1.159.274,58 € |
| 786.935,56 € | 798.739,59 € | 810.720,69 € | 825.135,97 € | 835.224,72 € | 847.753,09 € | 860.469,39 € | 875.769,24 € | 886.477,07 € | 899.774,23 € | 913.270,84 € | 929.509,55 € | 940.874,45 € | 954.987,57 € | 969.312,38 € | 986.547,56 € | 998.609,85 € | 1.013.589,00 € |
| 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € | 106.586,00 € |
| 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € | 7.849,00 € |
| 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € | 12.143,00 € |
| 1.488.268,06 € | 1.516.630,31 € | 1.545.500,77 € | 1.579.550,30 € | 1.604.803,67 € | 1.635.255,18 € | 1.666.253,08 € | 1.702.805,67 € | 1.729.928,18 € | 1.762.625,92 € | 1.795.911,13 € | 1.835.154,48 € | 1.864.287,16 € | 1.899.400,09 € | 1.935.144,71 € | 1.977.280,85 € | 2.008.575,56 € | 2.046.285,58 € |

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|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|
| 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% | 10,00% |
| 267.678,09 € | 247.981,17 € | 229.728,84 € | 213.445,53 € | 197.143,67 € | 182.622,29 € | 169.167,34 € | 157.162,15 € | 145.150,41 € | 134.449,02 € | 124.534,49 € | 115.687,05 € | 106.839,60 € | 98.956,25 € | 91.653,18 € | 85.135,32 € | 78.620,69 € | 72.815,24 € |

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| | |
|-------------------------------------|-----------------|
| Exchange Rate 29.12.2023 CBRT (1\$) | ₺29,4382 |
| Exchange Rate 29.12.2023 CBRT (1€) | ₺32,5739 |

| Valuation Table | | | |
|--------------------------------|-----------------|-----------------|-----------------|
| Risk-free Rate of Return | 8,00% | 8,00% | 8,00% |
| Risk Premium | 1,50% | 2,00% | 2,50% |
| Discount Rate | 9,50% | 10,00% | 10,50% |
| Total Present Value (€) | 11.234.918,74 € | 10.612.952,55 € | 10.043.120,63 € |
| Approximate Present Value (€) | 11.230.000,00 € | 10.610.000,00 € | 10.040.000,00 € |
| Present Value (TL) | ₺365.965.119,55 | ₺345.705.255,02 | ₺327.143.607,02 |
| Approximate Present Value (TL) | ₺365.970.000,00 | ₺345.710.000,00 | ₺327.140.000,00 |

| Rental Value Analysis | | | |
|--------------------------------------|----------------|----------------|----------------|
| Projected Rental Value | | | 626.708 € |
| Risk-free Rate of Return | 8,00% | 8,00% | 8,00% |
| Risk Premium | 1,50% | 2,00% | 2,50% |
| Discount Rate | 9,50% | 10,00% | 10,50% |
| Present Rental Value (€) | 572.194,03 € | 569.586,04 € | 567.001,68 € |
| Approximate Present Rental Value (€) | 570.000,00 € | 570.000,00 € | 570.000,00 € |
| Present Rental Value (TL) | ₺18.567.123,00 | ₺18.567.123,00 | ₺18.567.123,00 |
| Approximate Present Value (TL) | ₺18.570.000,00 | ₺18.570.000,00 | ₺18.570.000,00 |

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| DETAILS OF FINAL VALUE | |
|---|------------------------|
| Market Value Determined by Income Discount Analysis | 11.250.000,00 € |
| Market Value Determined by Direct Capitalization Analysis | 10.610.000,00 € |
| Final Value of the Real Estate | 10.930.000,00 € |
| Exchange Rate 29.12.2023 CBRT (1€) | 32,5739 ₺ |
| Turkish Lira Equivalent Market Value: | ₺356.032.727,00 |
| Approximate Turkish Lira Equivalent Market Value: | ₺356.030.000,00 |
| Final Annual Rental Value of the Real Estate (€) | 570.000,00 € |
| Final Annual Rental Value of the Real Estate (TL) | ₺18.567.123,00 |
| Approximate Turkish Lira Equivalent Annual Rental Value | ₺18.570.000,00 |

Δ Result of Income Approach

Since the real estate subject to the report is an income generating property that is currently actively used, a discounted cash flow has been applied and a value has been achieved as a result.

Such achieved value is the sum of the present values of the discounted cash flows.

** The exchange rate used in the table has been determined by taking into account the CBRT data valid as of 15:30 on 29.12.2023.

Considering the DCF data, the appraised value of the real estate is 10.930.000.00 Euro, approximately **356.030.000,00 TL**, as a result of bringing the total revenues obtained during the right of construction period to the present.

5.4 Other Determinations and Analyzes

Δ Determined Rental Values

Considering the income data of the real estate subject to the appraisal, the rental value of the real estate has been determined according to the contracts concluded between Akfen GYO AŞ. and Accor Group. According to the contract, the rent to be paid by the Accor Group for Ibis Hotel is determined as the higher amount of 25% of the total gross income or 95% of the adjusted gross operating income (AGOP). According to the terms of the contract, the AGOP rate for the last year has been determined as 95%. The rent payable for Novotel is determined as 22% of the total gross income or 95% of the adjusted gross operating income (AGOP), whichever is higher. According to the terms of the contract, the AGOP rate for the last year has been determined as 95%.

Adjusted gross operating income (AGOP) is determined by deducting the operator share and replacement reserve ratio to be paid to ACCOR at the rate of 8% of the gross income from the gross operating profit (GOP).

According to the discounted cash flow projection made over the rental income, the rental value of the real estate has been determined as a result of bringing the sum of the revenues obtained during the right of construction period to the present. According to this calculation, the annual rental income of the hotel has been determined as 570.000 Euro, approximately 18.570.000.00 TL.

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Δ Precedent Share Ratios in Projects to be Constructed Through Revenue Sharing or Flat For Land Method

It is foreseen that the flat for land ratios may vary by 50%-55% throughout the province where the real estate subject to the appraisal is located and especially in the region where it is located, and the revenue sharing ratios may be realized at the rates of 35%-40%. These ratios vary according to factors such as the size of the area of the real estate, the scope and total return of the project, and the nature and location of the project to be built.

Δ Wasteland and Project Values of Land on Which Projects are Developed

The real estate subject to the appraisal has been changed in type and is currently used as a hotel. There is no project development work on it.

Δ Most Efficient and Best Use Value Analysis

Considering the characteristics of the region and environment where the real estate in question is located, we believe that the current usage situation is the most effective and efficient.

Appraisal Analysis of Common or Divided Parts

The entire real estate in question has been appraised. No common or divided part appraisal has been made.

6. EVALUATION OF THE RESULTS OF THE ANALYZES

6.1 Harmonization of Different Appraisal Methods and Analysis Results and Explanation of the Methods Followed for This Purpose and Its Reasons

The appraisal study for the real estate subject to the report was analyzed separately as stated in the relevant parts of the report. The land value was determined by the market analysis method (precedent comparison) and the building value was determined by the cost approach method. Value formations were supported with the Cost and Income method. For the income method, direct capitalization and discounted cash flow projections were used. Since the property in question is a Hotel and is actually operating and is in a direct income generating property class, the final value has been determined by averaging the results obtained from direct capitalization and discounted cash flow projections on the income method basis.

6.2 Factors Affecting the Value of Real Estate – SWOT Analysis

Δ Positive Features

- The region being on the main arterial road and having good transportation facilities
- Being close to Kayseri airport
- Good workmanship and material quality of the building, and being well-maintained

Δ Negative Features

- Availability of alternative accommodation establishments

Δ Opportunities

- The contribution of the city's development in terms of industrial activities to the customer portfolio
- Availability of winter tourism in the city

Δ Threats

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- The possibility that the negative picture in economic developments will continue with exchange rate fluctuations

6.3 Reasons for not Including Some of the Minimum Issues and Information in the Report

All minimum issues and information required for the appraisal study are included in the report.

6.4 Opinion on Whether the Legal Requirements are Fulfilled and Whether the Permits and Documents Required To Be Obtained Pursuant to Legislation are Full and Complete

As a result of the researches and examinations carried out in the relevant institutions, it has been seen that all legal documents and information required for the real estate are available and that the legal requirements are fulfilled. As of the appraisal date, it has been learned that there are no unfavorable situations such as legal restrictions, decisions, etc.

6.5 Opinion on Encumbrances and Mortgages on the Real Estate, if Any

Explanations regarding the encumbrance examination of the subject real estate are given under the heading 3.3.

6.6 Information on Whether the Real Estate Subject to the Appraisal is Subject to a Limitation on the Transferability of the Real Estate Except in Cases of Mortgage or Any Encumbrances that will Directly and Significantly Affect the Value of the Real Estate

As stated in this article, there is no limitation or restriction regarding the transfer of the real estate.

6.7 If the Subject of the Appraisal is Land, Information on Whether Any Savings have been Made for the Development of a Project Although Five Years have Passed from Its Purchase

The real estate subject to the appraisal is a Hotel, and there is no work to develop a project as a result of the building on it.

6.8 If the Subject of the Appraisal is the Right of Construction or Timeshare, Information on Whether There are Any Limitations on the Transfer of the Right of Construction and Timeshare, Except for the Provisions of Special Laws, in the Contracts that Raise These Rights

The parcel subject to the appraisal belongs to the Kayseri Chamber of Industry and there is a hotel facility on which the right of construction has been established for 49 years. In the official contract regarding the easement, it is seen that the independent and permanent right of construction has a duration of 49 years, that the right of easement can be transferred to third parties, that, at the end of the period, the building subject to the easement will pass to the owner of the real estate free of charge, that there will be no easement cost for the first 5 years, and for the following years it is as the prices specified in the contract. According to this contract, there is no obstacle to the transfer the right of construction.

6.9 Opinion on Whether the Nature of the Real Estate in the Title Deed, its Actual Use and the Quality of its Inclusion in the Portfolio are Compatible with Each Other, and Opinion on Whether There is Any Objection in its Inclusion in the Portfolio

The properties of the real estate subject to the appraisal in the title deed and the actual use are compatible with each other. Pursuant to subparagraph (ç) of paragraph 1 of Article 22 in Section 7 of the "Communiqué No. III-48.1 on Principles Regarding Real Estate Investment Companies" for Real Estate Investment Partners (**Amended:RG-2/1/2019-30643**) In addition to the lands and lands they own, they can develop real estate projects or invest in projects by establishing a right of construction on lands belonging to other people with which revenue sharing or land sales contracts in return for flat have been concluded. In projects to be carried out jointly with one or more parties within the framework of the provisions of the contract to be concluded, if there is no objective of acquiring property in favor of the partnership, the contractual rights of the partnership must be secured by a guarantee deemed appropriate by the Board. In case the counterparty to the contract is the Housing Development Administration, İller Bankası A.Ş., municipalities and their subsidiaries, affiliates and/or companies that have the privilege to nominate candidates for the board of directors, the guarantee requirement in this paragraph shall not apply.”, it has been concluded that there is no obstacle for the real estate to be included in the portfolio of GYO with its properties in the title deed.

In addition, according to Section 7, Article 30, paragraphs 1 and 2 of the same communiqué, it has been determined that the mortgage on the land registry is a pledge record used to finance the value of the real estate and the owner of the mortgage is Akfen GYO. As a result of this situation, it has been concluded that there is no obstacle for the related real estate to be included in the GYO portfolio as a real estate based right.

7. CONCLUSION

7.1 Conclusion Sentence of The Responsible Appraiser

This report, which contains the minimum elements within the scope of the CMB legislation for the determination of the fair market value of the real estate in Kayseri Province, Kocasinan District, Pervane Neighborhood, Block 2420, Parcel 9 has been prepared by us, upon the request of Akfen Gayrimenkul Yatırım Ortaklığı A.Ş.

The Fair Market Value of the real estate subject to the appraisal on the date of appraisal has been determined considering all factors such as the opinion formed in line with the examination and research carried out in the real estate area and throughout the region, the development trend of the district and the region, the zoning status and construction conditions of the real estate and its usage function, the area of the land, its geometric shape, topography, the honor and importance of the neighborhood, the organization style of its surroundings, its distance to the city center and the central locations in its region, its frontage to the main road, boulevard or street, transportation and environmental characteristics, current economic conditions, and by taking into account all positive and negative factors, such as whether it can find a buyer according to the neighborhood it is in, and if it finds, the degree of ratio.

7.2 Final Assessment

While appraising the real estate, all the positive and negative factors specified in the relevant articles in the report were taken into account. As a result of the examinations, the data obtained and the results of the methods used were concluded in a meaningful way.

The result obtained as a result of the market method has been determined as the final value, on the grounds that it shows the market value more accurately, taking into account the title deed and actual nature of the real estate in terms of the region and location where it is located, in line with the purpose and scope of use. Thus;

As of the appraisal date, the current market value of the real estate, which was determined according to the Income Method, is as follows;

In Figures; **356.030.000,00** and in Words **Three hundred and fifty-six million thirty thousand Turkish Lira.**

Annual lease amount of the real estate has been determined as: **18.570.000,00 TL.**

| | |
|--|------------------|
| Value of Real Estate (Excluding VAT) | 356.030.000,00 ₺ |
| Value of Real Estate (Including VAT) | 427.236.000,00 ₺ |
| Value of Real Estate (Excluding VAT) | 10.930.000,00 € |
| Value of Real Estate (Including VAT) | 13.116.000,00 € |
| Annual Rental Value of Real Estate (Excluding VAT) | 18.570.000,00 ₺ |
| Annual Rental Value of Real Estate (Including VAT) | 22.284.000,00 ₺ |
| Annual Rental Value of Real Estate (Excluding VAT) | 570.000,00 € |
| Annual Rental Value of Real Estate (Including VAT) | 684.000,00 € |

1. *These values are for the cash sale of the real estate.*
2. *The final value represents the VAT Excluded value.*
3. *This report is a whole with its annexes.*
4. *The final assessment cannot be separated from the content of the report.*
5. *CBRT Foreign Exchange Buying Rate as of the appraisal date is 1€:32.5739 TL.*

| | | |
|--|---|--|
| Burak BARIŞ Appraiser CMB License No: 406713 | Raci Gökcehan SONER Controller CMB License No: 404622 | Erdeniz BALIKÇIOĞLU Responsible Appraiser CMB License No: 401418 |
| | | |

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8. DECLARATION OF CONFORMITY

We declare the accuracy of the following items for the report prepared;

- The findings presented in the report are correct to the best of our knowledge.
- The analysis, opinion and conclusions reported are limited to the stated assumptions and conditions only.
- The report consists of impartial and unbiased professional analyzes, opinions and conclusions.
- We have no current or potential interest in the real estate that is the subject of the report.
- We have no prejudices regarding the real estate subject to this report or related parties.
- The fee for the service we provide as an appraiser is not dependent on any part of the report.
- The appraisal was carried out according to ethical rules and performance standards.
- Appraiser(s) have vocational training requirements.
- The Appraiser(s) have experience in the location of the real estate and the content of the report.
- The property, which is the subject of the report, was personally inspected and the necessary examinations were made in the relevant public institutions.
- Except for the Appraiser(s) mentioned in the report, no one has any professional assistance in the preparation of this report.
- The study was developed in accordance with the scope of business requirements and reported in accordance with International Appraisal Standards.

→ **This report has been prepared specifically for customer request. It cannot be used, copied or reproduced by third parties other than the relevant person and the purpose for which it was prepared.**

9. ANNEXES OF THE REPORT

Δ Encumbrance Documents,

Δ Official Documents,

Δ Photos of Real Estate,

Δ CMB License Certificates and Professional Experience Certificates